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## SENATE BILL 5482

State of Washington 53rd Legislature 1993 Regular Session

By Senators Skratek, M. Rasmussen, Spanel, Prentice, Franklin, McAuliffe, A. Smith, Drew and von Reichbauer

Read first time 01/29/93. Referred to Committee on Trade, Technology & Economic Development.

- 1 AN ACT Relating to mobile home parks; amending RCW 59.22.020,
- 2 59.20.080, and 59.20.090; adding new sections to chapter 59.22 RCW;
- 3 adding new sections to chapter 59.20 RCW; adding a new chapter to Title
- 4 59 RCW; and prescribing penalties.
- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 6 <u>NEW SECTION.</u> **Sec. 1.** The legislature finds that mobile home parks
- 7 provide a significant source of homeownership for many Washington
- 8 residents, but increasing rents and low vacancy rates, as well as the
- 9 pressure to convert mobile home parks to other uses, increasingly make
- 10 mobile home park living insecure for mobile home owners. The
- 11 legislature also finds that many homeowners who reside in mobile home
- 12 parks are also those residents most in need of reasonable security in
- 13 the siting of their manufactured homes. It is the intent of the
- 14 legislature to encourage and facilitate the conversion of mobile home
- 15 parks to resident ownership in the event of a voluntary sale of the
- 16 park.
- 17 <u>NEW SECTION.</u> **Sec. 2.** An obligation of good faith is imposed on
- 18 the parties in the conduct of transactions affected by this chapter.

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- 1 Rights created by this chapter are forfeited by any party failing to
- 2 act in good faith. Further obligations under this chapter on other
- 3 parties are also discharged by a failure to act in good faith.
- NEW SECTION. Sec. 3. If a qualified tenant organization gives written notice to the mobile home park owner where the tenants reside that they have a present and continuing desire to purchase the mobile home park, the park may then be sold only according to this chapter.
- 8 "Notice" for the purposes of this section means a writing signed by
  9 sixty percent of the tenants in the park indicating that they desire to
  10 participate in the purchase of the park, and that they are
  11 contractually bound to the other signators of the notice to participate
  12 by purchasing an ownership interest that will entitle them to occupy a
  13 mobile home space for the remainder of their life or for a term of at
  14 least fifteen years.
- 15 <u>NEW SECTION.</u> **Sec. 4.** (1) "Mobile home park" means the same as 16 defined in RCW 59.20.030.
- 17 (2)(a) The terms "sold" or "sale" for the purposes of this chapter 18 have their ordinary meaning and include: (i) A conveyance, grant, assignment, quitclaim, or transfer of ownership or title to real 19 20 property and improvements that comprise the mobile home park, or mobile 21 homes, for a valuable consideration; (ii) a contract for the 22 conveyance, grant, assignment, quitclaim, or transfer; (iii) a lease 23 with an option to purchase the real property and improvements, or 24 mobile home, or any estate or interest therein; or (iv) other contract 25 under which possession of the property is given to the purchaser, or any other person by his or her direction, where title is retained by 26 27 the vendor as security for the payment of the purchase price. These 28 terms also include any other transfer of the beneficial or equitable 29 interest in the mobile home park such as a transfer of equity stock or other security evidencing ownership that results in a change in 30 31 majority interest ownership.
- 32 (b) The terms "sale" or "sold" do not include: (i) A transfer by gift, devise, or inheritance; (ii) a transfer of a leasehold interest other than of the type described in this subsection; (iii) a cancellation or forfeiture of a vendee's interest in a contract for the sale of the mobile home park; (iv) a deed in lieu of foreclosure of a mortgage; (v) the assumption by a grantee of the balance owing on an

obligation that is secured by a mortgage or deed in lieu of forfeiture 1 of the vendee's interest in a contract of sale where no consideration 2 passes otherwise; (vi) the partition of property by tenants in common 3 4 by agreement or as the result of a court decree; (vii) a transfer, 5 conveyance, or assignment of property or interest in property from one spouse to the other in accordance with the terms of a decree of divorce 6 7 or dissolution or in fulfillment of a property settlement agreement 8 incident thereto; (viii) the assignment or other transfer of a vendor's 9 interest in a contract for the sale of real property, even though 10 accompanied by a conveyance of the vendor's interest in the real property involved; (ix) transfers by appropriation or decree in 11 12 condemnation proceedings brought by the United States, the state or any 13 political subdivision thereof, or a municipal corporation; (x) a mortgage or other transfer of an interest in real property or mobile 14 15 home merely to secure a debt, or the assignment thereof; (xi) a 16 transfer or conveyance made under an order of sale by the court in a 17 mortgage or lien foreclosure proceeding or upon execution of a judgment; (xii) a deed in lieu of foreclosure to satisfy a mortgage; 18 19 (xiii) a conveyance to the federal housing administration or veteran's 20 administration by an authorized mortgagee made under a contract of insurance or guarantee with the federal housing administration or 21 22 veteran's administration; (xiv) a transfer in compliance with the terms 23 of any lease or contract upon which notice has already been given under 24 this chapter, or where the lease or contract was entered into before 25 the effective date of this act; or (xv) a transfer to a corporation or 26 partnership the majority interest of which is wholly owned by the 27 transferor.

(3) A "qualified tenant organization" means a formal organization of tenants in the park in question, organized for the purpose of purchasing the park, with membership made available to all tenants with the only requirements for membership being: (a) Payment of reasonable dues; and (b) being a tenant in the park.

NEW SECTION. Sec. 5. If notice of a desire to purchase has been given under section 3 of this act, a park owner shall notify the qualified tenant organization that an agreement to purchase and sell has been reached, the terms of the agreement, including the availability and terms of seller financing, before closing a sale with any other person or entity. If, within ninety days after the actual

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notice has been received, the qualified tenant organization tenders to the park owner an amount equal to one percent of the agreed purchase price, refundable only according to this chapter, together with a fully executed purchase and sale agreement at least as favorable to the park owner as the original agreement, the mobile home park owner must sell the mobile home park to the qualified tenant organization. qualified tenant organization must perform under the agreement and stand ready to close the sale within one hundred twenty days from the date of execution of the purchase and sale agreement. This additional one hundred twenty-day period may be extended by mutual agreement between the park owner and qualified tenant organization. In the case of seller financing, a mobile home park owner may decline to sell the mobile home park to the qualified tenant organization if, based on reasonable and objective evidence, to do so would present a greater financial risk to the seller than would selling on the same terms to the original offeror. 

Failure to perform under the terms of the agreement on the part of the qualified tenant organization shall result in the forfeiture of the one percent deposit and void the purchase and sale agreement. The mobile home park owner may then sell the mobile home park to any party at any time on any terms without regard to this section.

The rights of the qualified tenant organization under the purchase and sale agreement, including the deposit, are not forfeited if the transaction fails to close within the additional one hundred twenty days due to the failure of the park owner to perform or deliver good and marketable title.

NEW SECTION. Sec. 6. Failure on the part of a mobile home park owner to give notice as required by this chapter renders a sale of the mobile home park that occurs within sixty days of the time the qualified tenant organization knows or has reason to know that a violation of the notice provisions of section 5 of this act has occurred, voidable upon application to superior court after notice and hearing. If the court determines that the notice provisions of this chapter have been violated, the court shall issue an order setting aside the improper sale. In an action brought under this section, the court shall award the prevailing party attorneys' fees and costs. For the purposes of this section, a "prevailing party" includes any third-

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- 1 party purchaser who appears and successfully defends his or her
- 2 interest.

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- 3 **Sec. 7.** RCW 59.22.020 and 1991 c 327 s 2 are each amended to read 4 as follows:
- 5 The following definitions shall apply throughout this chapter 6 unless the context clearly requires otherwise:
- 7 (1) "Account" means the mobile home affairs account created under 8 RCW 59.22.070.
- 9 (2) "Affordable" means that, where feasible, low-income residents 10 should not pay more than thirty percent of their monthly income for 11 housing costs.
- 12 (3) "Conversion costs" includes the cost of acquiring the mobile 13 home park, the costs of planning and processing the conversion, the 14 costs of any needed repairs or rehabilitation, and any expenditures 15 required by a government agency or lender for the project.
  - (4) "Department" means the department of community development.
- 17 (5) "Fee" means the mobile home title transfer fee ((created))
  18 imposed under RCW ((59.21.060)) 59.22.080.
- 19 (6) "Fund" or "park purchase account" means the mobile home park 20 purchase ((fund)) account created pursuant to RCW 59.22.030.
- 21 (7) "Housing costs" means the total cost of owning, occupying, and 22 maintaining a mobile home and a lot or space in a mobile home park.
  - (8) "Individual interest in a mobile home park" means any interest which is fee ownership or a lesser interest which entitles the holder to occupy a lot or space in a mobile home park for a period of not less than either fifteen years or the life of the holder. Individual interests in a mobile home park include, but are not limited to, the following:
- 29 (a) Ownership of a lot or space in a mobile home park or 30 subdivision;
- 31 (b) A membership or shares in a stock cooperative, or a limited 32 equity housing cooperative; or
- 33 (c) Membership in a nonprofit mutual benefit corporation which 34 owns, operates, or owns and operates the mobile home park.
- 35 (9) "Low-income resident" means an individual or household who 36 resided in the mobile home park prior to application for a loan 37 pursuant to this chapter and with an annual income at or below eighty 38 percent of the median income for the county of standard metropolitan

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- statistical area of residence. Net worth shall be considered in the calculation of income with the exception of the resident's mobile/manufactured home which is used as their primary residence.
- 4 (10) "Low-income spaces" means those spaces in a mobile home park 5 operated by a resident organization which are occupied by low-income 6 residents.
- 7 (11) "Mobile home park" means a mobile home park, as defined in RCW 8 59.20.030(4), or a manufactured home park subdivision as defined by RCW 9 59.20.030(6) created by the conversion to resident ownership of a mobile home park.
- (12) "Resident organization" means a group of mobile home park 11 residents who have formed a nonprofit corporation, cooperative 12 corporation, or other entity or organization for the purpose of 13 acquiring the mobile home park in which they reside and converting the 14 15 mobile home park to resident ownership. The membership of a resident 16 organization shall include at least two-thirds of the households 17 residing in the mobile home park at the time of application for assistance from the department. 18
- 19 (13) "Resident ownership" means, depending on the context, either 20 the ownership, by a resident organization, as defined in this section, 21 of an interest in a mobile home park which entitles the resident 22 organization to control the operations of the mobile home park for a 23 term of no less than fifteen years, or the ownership of individual 24 interests in a mobile home park, or both.
- 25 (14) "Landlord" shall have the same meaning as it does in RCW 26 59.20.030.
- (15) "Manufactured housing" means residences constructed on one or more chassis for transportation, and which bear an insignia issued by a state or federal regulatory agency indication compliance with all applicable construction standards of the United States department of housing and urban development.
- 32 (16) "Mobile home" shall have the same meaning as it does in RCW 33 46.04.302.
- 34 (17) "Mobile home lot" shall have the same meaning as it does in 35 RCW 59.20.030.
- 36 (18) "Tenant" means a person who rents a mobile home lot for a term 37 of one month or longer and owns the mobile home on the lot.

NEW SECTION. Sec. 8. (1) The department may make loans from the fund to resident organizations for the purpose of financing mobile home park conversion costs. The department may only make loans to resident organizations of mobile home parks where a significant portion of the residents are low-income or infirm.

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- (2) The department may make loans from the fund to low-income 6 7 residents of mobile home parks converted to resident ownership or which 8 plan to convert to resident ownership. The purpose of providing loans 9 under this subsection is to reduce the monthly housing costs for lowincome residents to an affordable level. The department may establish 10 flexible repayment terms for loans provided under this subsection if 11 the terms are necessary to reduce the monthly housing costs for low-12 income residents to an affordable level, and do not represent an 13 unacceptable risk to the security of the fund. Flexible repayment 14 15 terms may include, but are not limited to, graduated payment schedules 16 with negative amortization.
- NEW SECTION. Sec. 9. (1) Any loans granted under section 8 of this act shall be for a term of no more than thirty years.
- 19 (2) The department shall establish the rate of interest to be 20 paid on loans made from the fund.
- (3) The department shall obtain security for loans made under this 21 The security may be in the form of a note, deed of trust, 22 23 assignment of lease, or other form of security on real or personal 24 property which the department determines is adequate to protect the 25 security of the fund and the interests of the state. To the extent applicable, the documents evidencing the security shall be recorded or 26 referenced in a recorded document in the office of the county auditor 27 of the county in which the mobile home park is located. 28
- 29 (4) The department may contract with private lenders, nonprofit 30 organizations, or units of local government to provide program 31 administration and to service loans made under this chapter.
- NEW SECTION. Sec. 10. Before providing financing under this chapter, the department shall require:
- 34 (1) Verification that at least two-thirds of the households 35 residing in the mobile home park support the plan for acquisition and 36 conversion of the park;

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- 1 (2) Verification that either no park residents will be 2 involuntarily displaced as a result of the park conversion, or the
- 3 impacts of displacement will be mitigated so as not to impose a
- 4 hardship on the displaced resident;
- 5 (3) Projected costs and sources of funds for conversion activities;
- 6 (4) A projected operating budget for the park during and after 7 conversion; and
- 8 (5) A management plan for the conversion and operation of the park.
- 9 <u>NEW SECTION.</u> **Sec. 11.** The department shall consider the following
- 10 factors in determining the eligibility for, and the amount, of loans
- 11 made under this chapter:
- 12 (1) The reasonableness of the conversion costs relating to repairs,
- 13 rehabilitation, construction, or other costs;
- 14 (2) The number of available and affordable mobile home park spaces
- 15 in the general area;
- 16 (3) The adequacy of the management plan for the conversion and
- 17 operation of the park; and
- 18 (4) Other factors established by the department by rule.
- 19 <u>NEW SECTION.</u> **Sec. 12.** The department may provide technical
- 20 assistance to resident organizations who wish to convert the mobile
- 21 home park in which they reside to resident ownership. Technical
- 22 assistance does not include details connected with the sale or
- 23 conversion of a mobile home park which would require the department to
- 24 act in a representative capacity, or the drafting of documents
- 25 affecting legal or property rights of the parties by the department.
- NEW SECTION. Sec. 13. A new section is added to chapter 59.20 RCW
- 27 to read as follows:
- 28 (1) Rules are enforceable against a tenant only if:
- 29 (a) Their purpose is to promote the convenience, safety, or welfare
- 30 of the residents, protect and preserve the premises from abusive use,
- 31 or make a fair distribution of services and facilities made available
- 32 for the tenants generally;
- 33 (b) They are reasonably related to the purpose for which they are
- 34 adopted;
- 35 (c) They apply to all tenants in a fair manner;

1 (d) They are not for the purpose of evading an obligation of the 2 landlord;

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- (e) They are not retaliatory or discriminatory in nature; and
- 4 (f) They are sufficiently explicit in prohibition, direction, or 5 limitation of the tenants' conduct to fairly inform the tenants of what 6 the tenants must do to comply.
- 7 (2) A landlord shall not amend, delete, revise, or change park 8 rules after the initiation of a tenant's original tenancy. However, a 9 tenant may waive his or her rights under this section as to a specific 10 and known rule change if the waiver is knowingly, intelligently, and 11 voluntarily made and is limited to a specific rule change of which the 12 tenant had notice.
- 13 **Sec. 14.** RCW 59.20.080 and 1989 c 201 s 12 are each amended to 14 read as follows:
- 15 (1) ((Except as provided in subsection (2) of this section, the))
  16 A landlord shall not terminate or fail to renew a tenancy, of whatever
  17 duration except for one or more of the following reasons:
- 18 (a) Substantial violation, or repeated or periodic violations of 19 the rules of the mobile home park as established by the landlord at the inception of the tenancy or as assumed subsequently with the consent of 20 the tenant or for violation of the tenant's duties as provided in RCW 21 59.20.140. The tenant shall be given written notice to cease the rule 22 23 violation immediately. The notice shall state that failure to cease 24 the violation of the rule or any subsequent violation of that or any 25 other rule shall result in termination of the tenancy, and that the tenant shall vacate the premises within fifteen days: PROVIDED, That 26 for a periodic violation the notice shall also specify that repetition 27 of the same violation shall result in termination: PROVIDED FURTHER, 28 29 That in the case of a violation of a "material change" in park rules 30 with respect to pets, tenants with minor children living with them, or recreational facilities, the tenant shall be given written notice under 31 32 this chapter of a six month period in which to comply or vacate;
- 33 (b) Nonpayment of rent or other charges specified in the rental 34 agreement, upon five days written notice to pay rent and/or other 35 charges or to vacate;
- 36 (c) Conviction of the tenant of a crime, commission of which 37 threatens the health, safety, or welfare of the other mobile home park

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- 1 tenants. The tenant shall be given written notice of a fifteen day 2 period in which to vacate;
- 3 (d) Failure of the tenant to comply with local ordinances and state 4 laws and regulations relating to mobile homes or mobile home living 5 within a reasonable time after the tenant's receipt of notice of such 6 noncompliance from the appropriate governmental agency;

- (e) Change of land use of the mobile home park including, but not limited to, conversion to a use other than for mobile homes or conversion of the mobile home park to a mobile home park cooperative or mobile home park subdivision: PROVIDED, That the landlord shall give the tenants twelve months' notice in advance of the effective date of such change, except that for the period of six months following April 28, 1989, the landlord shall give the tenants eighteen months' notice in advance of the proposed effective date of such change;
- (f) Engaging in "drug-related activity." "Drug-related activity" means that activity which constitutes a violation of chapter 69.41, 69.50, or 69.52 RCW. A park owner seeking to evict a tenant under this subsection need not produce evidence of a criminal conviction, even if the alleged misconduct constitutes a criminal offense. Notice from a law enforcement agency of drug activity under RCW 59.20.155 constitutes sufficient grounds, but not the only grounds, for an eviction under this subsection. If drug-related activity is alleged to be a basis of termination, the park owner may proceed directly to an unlawful detainer action; or
- (g) The tenant's application for tenancy contained a material misstatement that induced the park owner to approve the tenant as a resident of the park, and the park owner discovers and acts upon the misstatement within one year of the time the resident began paying rent.
- (2) ((A landlord may terminate any tenancy without cause. Such termination shall be effective twelve months from the date the landlord serves notice of termination upon the tenant or at the end of the current tenancy, whichever is later: PROVIDED, That a landlord shall not terminate a tenancy for any reason or basis which is prohibited under RCW 59.20.070 (3) or (4) or is intended to circumvent the provisions of (1)(e) of this section.
- (3)) Within five days of a notice of eviction as required by subsection (1)(a) (( $\frac{1}{2}$ )) of this section, the landlord and tenant shall submit any dispute((, including the decision to terminate the

tenancy without cause,)) to mediation. The parties may agree in 1 2 writing to mediation by an independent third party or through industry mediation procedures. If the parties cannot agree, then mediation 3 4 shall be through industry mediation procedures. A duty is imposed upon 5 both parties to participate in the mediation process in good faith for a period of ten days for an eviction under subsection (1)(a) of this 6 7 section((, or for a period of thirty days for an eviction under 8 subsection (2) of this section)). It is a defense to an eviction under 9 subsection (1)(a) ((or (2))) of this section that a landlord did not 10 participate in the mediation process in good faith.

- 11 **Sec. 15.** RCW 59.20.090 and 1980 c 152 s 2 are each amended to read 12 as follows:
- (1) Unless otherwise agreed rental agreements shall be for a term of one year. Any rental agreement of whatever duration shall be automatically renewed for the term of the original rental agreement, unless:
- 17 (a) The tenant waives his or her rights under this section and 18 agrees to a different specified term is agreed upon; or
- (b) The landlord serves notice of termination ((without cause upon the tenant prior to the expiration of the rental agreement: PROVIDED,

  That under such circumstances, at the expiration of the prior rental agreement the tenant shall be considered a month-to-month tenant upon the same terms as in the prior rental agreement until the tenancy is terminated)) for one of the reasons set forth in RCW 59.20.080.

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- (2) A landlord seeking to increase the rent upon expiration of the term of a rental agreement of any duration shall notify the tenant in writing three months prior to the effective date of any increase in rent((: PROVIDED, That if a landlord serves a tenant with notice of a rental increase at the same time or subsequent to serving the tenant with notice of termination without cause, such rental increase shall not become effective until the date the tenant is required to vacate the leased premises pursuant to the notice of termination or three months from the date notice of rental increase is served, whichever is later)).
- 35 (3) A tenant shall notify the landlord in writing one month prior 36 to the expiration of a rental agreement of an intention not to renew.
- 37 (4)(a) The tenant may terminate the rental agreement upon thirty 38 days written notice whenever a change in the location of the tenant's

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- 1 employment requires a change in his residence, and shall not be liable
- 2 for rental following such termination unless after due diligence and
- 3 reasonable effort the landlord is not able to rent the mobile home lot
- 4 at a fair rental. If the landlord is not able to rent the lot, the
- 5 tenant shall remain liable for the rental specified in the rental
- 6 agreement until the lot is rented or the original term ends;
- 7 (b) Any tenant who is a member of the armed forces may terminate a
- 8 rental agreement with less than thirty days notice if he receives
- 9 reassignment orders which do not allow greater notice.
- 10 <u>NEW SECTION.</u> **Sec. 16.** A new section is added to chapter 59.20 RCW
- 11 to read as follows:
- 12 Chapter 19.86 RCW applies to this chapter. A violation of this
- 13 chapter constitutes a violation of chapter 19.86 RCW.
- 14 <u>NEW SECTION.</u> **Sec. 17.** A new section is added to chapter 59.20 RCW
- 15 to read as follows:
- 16 Except as specifically provided in this section, the rights of
- 17 tenants and the obligations of landlords under this chapter may not be
- 18 waived by a provision of the lease, rental agreement, park rules, or
- 19 attachments to them. A waiver of rights held by tenants under this
- 20 chapter must be knowingly, intelligently, and voluntarily entered into
- 21 by the tenant. For purposes of this chapter a waiver is knowing,
- 22 intelligent, and voluntary only if the tenant was represented by an
- 23 attorney in executing the waiver. A waiver of rights or obligations
- 24 under this chapter that violates this section is an unfair or deceptive
- 25 trade practice and is null and void as a violation of public policy.
- 26 <u>NEW SECTION.</u> **Sec. 18.** Sections 1 through 6 of this act shall
- 27 constitute a new chapter in Title 59 RCW. Sections 8 through 12 of
- 28 this act are each added to chapter 59.22 RCW.

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