(1) Job placement services shall be provided to a participant under an individualized plan for employment to assist the individual with obtaining and retaining appropriate competitive and integrated employment consistent with his or her employment goal.

(2) The department and participant shall be mutually responsible to find and secure suitable employment for the individual.
   (a) The individualized plan for employment shall describe the nature and scope of job placement services to be provided by the department, and the participant's responsibility to actively and independently conduct job-seeking efforts.
   (b) The individualized employment plan shall also describe if customized employment services, as defined in WAC 67-25-093, are expected to be a necessary job placement service.

(3) Job placement services include the following range of activities:
   (a) Job-search skills training to prepare a participant for competitive and integrated employment;
   (b) Communication and negotiation with a variety of employment resources and other community resources regarding employment of people who are blind;
   (c) Job task analysis to determine how a person who is blind can be accommodated in a position and to identify if customization of the job is necessary for an individual;
   (d) Work readiness skill building, counseling, and other follow-up and follow-along services to stabilize the participant in competitive and integrated employment until the employment outcome has been satisfactorily achieved;
   (e) Job development and employer engagement (which may or may not be on behalf of a specific participant);
      Employer engagement may include negotiation of a proposed job customization and integration of long-term supports, as necessary.

(4) Placement services may be provided using the following methods:
   (a) Vocational rehabilitation counselors or staff employed by the department.
   (b) An individual specializing in business engagement may provide placement services through communication and negotiation with a variety of employers and community resources, regarding employment of people who are blind.
   (c) No-cost placement resources in the community such as WIOA partners in the American job centers, registered apprenticeship programs, and other entities shall be utilized whenever possible.
   (d) Job placement services may be purchased when it is in the participant's vocational interests, when the department's services are not otherwise available, or when placement is offered by an employment service provider as part of a service package.

(5) Job placement services shall be terminated when the participant has been provided vocational rehabilitation services, in accordance with an individualized plan for employment, which have enabled the individual to obtain and retain employment in a competitive and integrated setting consistent with his or her capacities and abilities, with job stability achieved for at least ninety days.

(6) Job placement services shall be provided without consideration of comparable services and benefits in accordance with WAC 67-25-283.