- WAC 284-83-090 Premium rate schedule increases. (1)(a) Except as provided in (b) of this subsection, this section applies to any long-term care policy or certificate issued in this state on or after January 1, 2009.
- (b) For certificates issued on or after January 1, 2009, under a group long-term care insurance policy as defined in RCW 48.83.020 (6)(a), which policy was in force before January 1, 2009, the provisions of this section apply on the first policy anniversary following January 1, 2009.
- (2) The issuer must provide notice of a pending premium rate schedule increase, including an exceptional increase, to the commissioner at least thirty days prior to giving the notice to the policyholders and must include:
  - (a) Information required by WAC 284-83-035;
  - (b) Certification by a qualified actuary that:
- (i) If the requested premium rate schedule increase is implemented and the underlying assumptions which reflect moderately adverse conditions are realized, no further premium rate schedule increases are anticipated;
- (ii) The premium rate filing is in compliance with the provisions of this section;
- (c) An actuarial memorandum justifying the rate schedule change request that includes:
- (i) Lifetime projections of earned premiums and incurred claims based on the filed premium rate schedule increase, and the method and assumptions used in determining the projected values, including reflection of any assumptions that deviate from those used for pricing other forms currently available for sale.
- (A) Annual values for the five years preceding and the three years following the valuation date must be provided separately.
- (B) The projections must include the development of the lifetime loss ratio, unless the rate increase is an exceptional increase.
- (C) The projections must demonstrate compliance with subsection (3) of this section.
  - (D) For exceptional increases:
- (I) The projected experience should be limited to the increases in claims expenses attributable to the approved reasons for the exceptional increase; and
- (II) In the event the commissioner determines that offsets may exist, the issuer must use appropriate net projected experience;
- (ii) Disclosure of how reserves have been incorporated in this rate increase whenever the rate increase will trigger contingent benefit upon lapse;
- (iii) Disclosure of the analysis performed to determine why a rate adjustment is necessary, which pricing assumptions were not realized and why, and what other actions taken by the issuer have been relied on by the actuary;
- (iv) A statement that policy design, underwriting and claims adjudication practices have been taken into consideration; and
- (v) Composite rates reflecting projections of new certificates, if it is necessary to maintain consistent premium rates for new certificates and certificates receiving a rate increase;
- (d) A statement that renewal premium rate schedules are not greater than new business premium rate schedules except for differences attributable to benefits, unless sufficient justification is provided to the commissioner; and

- (e) Sufficient information for review of the premium rate schedule increase by the commissioner.
- (3) All premium rate schedule increases must be determined in accordance with the following requirements:
- (a) Exceptional increases must provide that seventy percent of the present value of projected additional premiums from the exceptional increase will be returned to policyholders in benefits;
- (b) Premium rate schedule increases must be calculated so that the sum of the accumulated value of incurred claims, without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:
- (i) The accumulated value of the initial earned premium times fifty-eight percent;
- (ii) Eighty-five percent of the accumulated value of prior premium rate schedule increases on an earned basis;
- (iii) The present value of future projected initial earned premiums times fifty-eight percent; and
- (iv) Eighty-five percent of the present value of future projected premiums not in (b)(iii) of this subsection on an earned basis;
- (c) In the event that a policy form has both exceptional and other increases, the values in (b)(ii) and (iv) of this subsection will also include seventy percent for exceptional rate increase amounts; and
- (d) All present and accumulated values used to determine rate increases must use the maximum valuation interest rate for policy reserves as specified in the accounting practices and procedures manuals adopted by the National Association Of Insurance Commissioners, except as otherwise provided by RCW 48.05.073. The actuary must disclose as part of the actuarial memorandum the use of any appropriate averages.
- (4) For each rate increase that is implemented, the issuer must file for review by the commissioner updated projections, as defined in subsection (2)(c)(i) of this section, annually for the next three years and include a comparison of actual results to projected values. The commissioner may extend the period to greater than three years if actual results are not consistent with projected values from prior projections. For group insurance policies that meet the conditions set forth in subsection (11) of this section, the projections required by this subsection may be provided to the policyholder in lieu of filing with the commissioner.
- (5) If any premium rate in the revised premium rate schedule is greater than two hundred percent of the comparable rate in the initial premium schedule, lifetime projections, as defined in subsection (2)(c)(i) of this section, must be filed for review by the commissioner every five years following the end of the required period in subsection (4) of this section. For group insurance policies that meet the conditions in subsection (11) of this section, the projections required by this subsection may be provided to the policyholder in lieu of filing with the commissioner.
- (6)(a) If the commissioner determines that the actual experience following a rate increase does not adequately match the projected experience and that the current projections under moderately adverse conditions demonstrate that incurred claims will not exceed proportions of premiums specified in subsection (3) of this section, the commissioner may require the issuer to implement either premium rate schedule adjustments or other measures to reduce the difference between the projected and actual experience.

- (b) In determining whether the actual experience adequately matches the projected experience, consideration should be given to subsection (2) (c) (v) of this section, as applicable.
  - (c) For purposes of this section:
- (i) The term "adequately match the projected experience" requires more than a comparison between actual and projected incurred claims. Other assumptions should be taken into consideration, including lapse rates (including mortality), interest rates, margins for moderately adverse conditions, or any other assumptions used in the pricing of the product.
- (ii) It is to be expected that the actual experience will not exactly match the issuer's projections. During the period that projections are monitored, the commissioner will determine whether there is an adequate match if the differences in earned premiums and incurred claims are not in the same direction (both actual values higher or lower than projections) or the difference as a percentage of the projected is not of the same order.
- (7) If the majority of the policies or certificates to which the increase is applicable are eligible for the contingent benefit upon lapse, the issuer must file:
- (a) A plan, subject to commissioner approval, for improved administration or claims processing designed to eliminate the potential for further deterioration of the policy form, requiring further premium rate schedule increases, or both, or to demonstrate that appropriate administration and claims processing have been implemented or are in effect; otherwise the commissioner may impose the condition in subsection (8) of this section; and
- (b) The original anticipated lifetime loss ratio, and the premium rate schedule increase that would have been calculated according to subsection (8) of this section, had the greater of the original anticipated lifetime loss ratio or fifty-eight percent been used in the calculations described in subsection (3)(b)(i) and (iii) of this section.
- (8) (a) For a rate increase filing that meets the following criteria for all policies included in the filing, the commissioner must review the projected lapse rates and past lapse rates during the twelve months following each increase to determine if significant adverse lapsation has occurred or is anticipated:
- (i) The rate increase is not the first rate increase requested for the specific policy form or forms;
  - (ii) The rate increase is not an exceptional increase; and
- (iii) The majority of the policies or certificates to which the increase is applicable are eligible for the contingent benefit upon lapse.
- (b) If significant adverse lapsation has occurred, is anticipated in the filing, or is evidenced in the actual results as presented in the updated projections provided by the issuer following the requested rate increase, the commissioner may determine that a rate spiral exists. Following the determination that a rate spiral exists, the commissioner may require the issuer to offer all in-force insureds subject to the rate increase the option to replace existing coverage with one or more reasonably comparable products being offered by the issuer or its affiliates without underwriting.
  - (i) The offer shall:
  - (A) Be subject to the approval of the commissioner;
- (B) Be based on actuarially sound principles, but not be based on attained age; and

- (C) Provide that maximum benefits under any new policy accepted by the insured must be reduced by comparable benefits already paid under the existing policy.
- (ii) The issuer must maintain the experience of all the replacement insureds separate from the experience of insureds originally issued the policy forms. In the event of a request for a rate increase on the policy form, the rate increase will be limited to the lesser of:
- (A) The maximum rate increase determined based on the combined experience; and
- (B) The maximum rate increase determined based only on the experience of the insureds originally issued the form plus ten percent.
- (9) If the commissioner determines that the issuer has exhibited a persistent practice of filing inadequate initial premium rates for long-term care insurance, in addition to the provisions of subsection (8) of this section, the commissioner may prohibit the issuer from either of the following:
- (a) Filing and marketing comparable coverage for a period of up to five years; or
- (b) Offering all other similar coverages and limiting marketing of new applications to the products subject to recent premium rate schedule increases.
- (10) Subsections (1) through (9) of this section do not apply to policies for which the long-term care benefits provided by the policy are incidental, as defined in WAC 284-83-010, if the policy complies with all of the following provisions:
- (a) The interest credited internally to determine cash value accumulations, including long-term care, if any, are guaranteed not to be less than the minimum guaranteed interest rate for cash value accumulations without long-term care set forth in the policy;
- (b) The portion of the policy that provides insurance benefits other than long-term care coverage meets the nonforfeiture requirements (as applicable) in any of the following:
  - (i) Chapter 48.76 RCW;
  - (ii) RCW 48.23.420 through 48.23.450; and
  - (iii) RCW 48.18A.050;
- (c) The policy meets the disclosure requirements of RCW 48.83.070(2) and 48.83.080;
- (d) The portion of the policy that provides insurance benefits other than long-term care coverage meets the applicable requirements in the following:
  - (i) Policy illustrations as required by chapter 48.23A RCW;
- (ii) Disclosure requirements in WAC 284-23-300 through 284-23-370; and
  - (iii) Disclosure requirements in RCW 48.18A.030;
- (e) An actuarial memorandum is filed with the insurance department that includes:
- (i) A description of the basis on which the long-term care rates were determined;
  - (ii) A description of the basis for the reserves;
- (iii) A summary of the type of policy, benefits, renewability, general marketing method, and limits on ages of issuance;
- (iv) A description and a table of each actuarial assumption used. For expenses, the issuer must include percent of premium dollars per policy and dollars per unit of benefits, if any;

- (v) A description and a table of the anticipated policy reserves and additional reserves to be held in each future year for active lives;
- (vi) The estimated average annual premium per policy and the average issue age;
- (vii) A statement as to whether underwriting is performed at the time of application. The statement must indicate whether underwriting is used and, if used, the statement must include a description of the type or types of underwriting used, such as medical underwriting or functional assessment underwriting. Concerning a group policy, the statement must indicate whether the enrollee or any dependent will be underwritten and when underwriting occurs; and
- (viii) A description of the effect of the long-term care policy provision on the required premiums, nonforfeiture values and reserves on the underlying insurance policy, both for active lives and those in long-term care claim status.
- (11) Subsections (6) and (8) of this section do not apply to group insurance policies as defined in RCW 48.83.020 (6)(a), if:
- (a) The policies insure two hundred fifty or more persons and the policyholder has five thousand or more eligible employees of a single employer; or
- (b) The policyholder, and not the certificate holder, pays a material portion of the premium, which must not be less than twenty percent of the total premium for the group in the calendar year prior to the year a rate increase is filed.

[Statutory Authority: RCW 48.02.060, 48.83.070, 48.83.110, 48.83.120, 48.83.130(1), and 48.83.140 (4)(a). WSR 08-24-019 (Matter No. R 2008-09), § 284-83-090, filed 11/24/08, effective 12/25/08.]