



# Washington State Health Benefit Exchange

## Report to the Legislature

April 30, 2016

# Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, all changes to staffing and contracts as of March 2016.

# REVENUE



## Revenue

SFY 2016 Budget *														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
State 17T	-	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	26,939,000	31,628,000	58,567,000
General Fund-Federal (Medicaid)	-	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	17,735,000	40,427,000
General Fund-State	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	5,146,000	11,018,000
Sub-total	-	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	55,503,000	54,509,000	110,012,000
Level II	2,100,000													2,100,000	-	2,100,000
Level I-B	4,920,842													4,920,842	-	4,920,842
Level I-C	22,502,000													22,502,000	-	22,502,000
Federal Grants Sub-total	29,522,842	-	-	-	-	-	-	-	-	-	-	-	-	29,522,842	-	29,522,842
<b>Total Revenue</b>	<b>29,522,842</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>5,120,587</b>	<b>85,025,842</b>	<b>54,509,000</b>	<b>139,534,842</b>

SFY 2016 YTD Actuals and Projections														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
State 17T	6,854,933	2,049,467	-	2,509,685	1,877,249	-	2,485,700	1,799,137	48	3,773,655	-	-	-	21,349,874	31,628,000	52,977,874
2% Premium	-	23,985	-	2,509,685	-	-	2,485,700	0	-	23,595	-	-	-	-	-	-
Assessment Fee-Actuals as of 3/1/16	-	2,025,482	-	-	1,877,249	-	-	1,799,137	48	3,750,060	-	-	-	-	-	-
General Fund-Federal (Medicaid)	-	514,193	942,235	2,375,637	2,256,748	2,619,849	2,658,009	2,957,507	2,057,749	1,856,417	-	-	-	18,238,344	17,735,000	35,973,344
General Fund-State	-	406,022	327,247	505,861	504,151	444,287	951,216	968,359	865,735	-	-	-	-	4,972,880	5,146,000	10,118,880
Sub-total	6,854,933	2,969,682	1,269,482	5,391,183	4,638,148	3,064,136	6,094,925	5,725,003	2,923,533	5,630,072	-	-	-	44,561,098	54,509,000	99,070,098
Level II	584,897	768,808	240,173	(1,327,105)	50,766	95,383	262,480	464,425	2,508	27,459	-	-	-	584,897	-	584,897
Level I-B	8,564,976	1,419,612	1,995,712	1,724,825	4,678,313	260,798	(210,957)	29,346	(719,496)	(613,177)	-	-	-	8,564,976	-	8,564,976
Level I-C	8,406,501	840,645	4,036,251	105,646	(2,034,976)	747,815	112,918	806,845	504,525	3,286,832	-	-	-	8,406,501	-	8,406,501
Federal Grants Sub-total	17,556,374	3,029,065	6,272,136	503,366	2,694,103	1,103,996	164,441	1,300,616	(212,463)	2,701,114	-	-	-	17,556,374	-	17,556,374
<b>Total Revenue</b>	<b>24,411,307</b>	<b>5,998,747</b>	<b>7,541,618</b>	<b>5,894,549</b>	<b>7,332,251</b>	<b>4,168,132</b>	<b>6,259,366</b>	<b>7,025,619</b>	<b>2,711,070</b>	<b>8,331,186</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>62,117,472</b>	<b>54,509,000</b>	<b>116,626,472</b>

SFY 2016 Variance														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
State 17T	6,854,933	(310,366)	(2,359,833)	149,852	(482,584)	(2,359,833)	125,867	(560,696)	(2,359,785)	1,413,822	(2,359,833)	(2,359,833)	(2,359,837)	5,589,126	-	5,589,126
General Fund-Federal (Medicaid)	-	(1,342,224)	(914,182)	519,220	400,331	763,432	801,592	1,101,090	201,332	-	(1,856,417)	(1,856,417)	(2,271,413)	4,453,656	-	4,453,656
General Fund-State	-	(83,311)	(162,086)	16,528	14,818	(45,046)	461,883	479,026	376,402	(489,333)	(489,333)	(489,333)	(489,337)	899,120	-	899,120
Sub-total	6,854,933	(1,735,901)	(3,436,101)	685,600	(67,435)	(1,641,447)	1,389,342	1,019,420	(1,782,050)	924,489	(4,705,583)	(4,705,583)	(5,120,587)	10,941,902	-	10,941,902
Level II	(1,515,103)	768,808	240,173	(1,327,105)	50,766	95,383	262,480	464,425	2,508	27,459	-	-	-	1,515,103	-	1,515,103
Level I-B	3,644,134	1,419,612	1,995,712	1,724,825	4,678,313	260,798	(210,957)	29,346	(719,496)	(613,177)	-	-	-	(3,644,134)	-	(3,644,134)
Level I-C	(14,095,499)	840,645	4,036,251	105,646	(2,034,976)	747,815	112,918	806,845	504,525	3,286,832	-	-	-	14,095,499	-	14,095,499
Federal Grants Sub-total	(11,966,468)	3,029,065	6,272,136	503,366	2,694,103	1,103,996	164,441	1,300,616	(212,463)	2,701,114	-	-	-	11,966,468	-	11,966,468
<b>Total Revenue</b>	<b>(5,111,535)</b>	<b>1,293,164</b>	<b>2,836,035</b>	<b>1,188,966</b>	<b>2,626,668</b>	<b>(537,451)</b>	<b>1,553,783</b>	<b>2,320,036</b>	<b>(1,994,513)</b>	<b>3,625,603</b>	<b>(4,705,583)</b>	<b>(4,705,583)</b>	<b>(5,120,587)</b>	<b>22,908,370</b>	<b>-</b>	<b>22,908,370</b>
																(22,908,370)

Based on April Wakely forecast the projected 2016 SFY 17T revenue will be \$2,414,000 less than original budget projection.

# EXPENSES



## Appropriated Budget

Expenditures	Current Month: March 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	
<b>FTE - Appropriated</b>	<b>108.0</b>	<b>125.0</b>	<b>17.0</b>	<b>108.0</b>	<b>125.0</b>	<b>17.0</b>		<b>125.0</b>			<b>125.0</b>	<b>125.0</b>
Salaries	\$ 712,839	\$ 842,967	\$ 130,128	\$ 7,024,824	\$ 7,728,656	\$ 703,832	\$ 9,240,591	\$ 10,368,910	\$ 1,128,319	\$ 10,073,762	\$ 20,442,671	
Benefits	\$ 228,133	\$ 261,018	\$ 32,885	\$ 2,202,964	\$ 2,320,266	\$ 117,302	\$ 2,908,736	\$ 3,172,632	\$ 263,895	\$ 3,172,632	\$ 6,345,264	
<b>Administrative</b>	<b>\$ 242,144</b>	<b>\$ 341,439</b>	<b>\$ 99,295</b>	<b>\$ 1,672,719</b>	<b>\$ 2,307,946</b>	<b>\$ 635,227</b>	<b>\$ 2,644,443</b>	<b>\$ 3,245,219</b>	<b>\$ 600,776</b>	<b>\$ 3,216,796</b>	<b>\$ 6,462,015</b>	
General & Administrative	\$ 150,305	\$ 233,651	\$ 83,346	\$ 830,859	\$ 1,337,854	\$ 506,994	\$ 1,479,219	\$ 1,951,756	\$ 472,536	\$ 1,938,343	\$ 3,890,099	
Facility & Related	\$ 91,839	\$ 107,788	\$ 15,949	\$ 841,860	\$ 970,092	\$ 128,232	\$ 1,165,224	\$ 1,293,463	\$ 128,239	\$ 1,278,453	\$ 2,571,916	
<b>Operational</b>	<b>\$ 4,310,850</b>	<b>\$ 2,641,529</b>	<b>\$ (1,669,321)</b>	<b>\$ 32,130,545</b>	<b>\$ 25,343,239</b>	<b>\$ (6,787,305)</b>	<b>\$ 40,848,694</b>	<b>\$ 35,480,588</b>	<b>\$ (5,368,106)</b>	<b>\$ 35,901,827</b>	<b>\$ 71,382,415</b>	
Call Center	\$ 889,961	\$ 865,610	\$ (24,351)	\$ 9,445,854	\$ 8,995,181	\$ (450,673)	\$ 11,817,300	\$ 11,411,873	\$ (405,427)	\$ 11,393,853	\$ 22,805,726	
Printing & Postage	\$ 139,029	\$ 174,761	\$ 35,732	\$ 2,618,930	\$ 1,280,292	\$ (1,338,638)	\$ 3,117,708	\$ 1,751,858	\$ (1,365,850)	\$ 2,563,306	\$ 4,315,164	
Translation	\$ -	\$ 2,857	\$ 2,857	\$ 26,407	\$ 31,472	\$ 5,065	\$ 34,978	\$ 80,000	\$ 45,022	\$ 115,896	\$ 195,896	
Marketing & Outreach	\$ (129,645)	\$ 50,000	\$ 179,645	\$ 873,409	\$ 1,375,000	\$ 501,591	\$ 1,023,409	\$ 1,575,000	\$ 551,591	\$ 1,500,000	\$ 3,075,000	
Document Imaging	\$ 52,893	\$ 39,455	\$ (13,438)	\$ 403,187	\$ 482,884	\$ 79,697	\$ 521,552	\$ 590,494	\$ 68,942	\$ 590,494	\$ 1,180,988	
IPA/Navigators	\$ 770,495	\$ 338,218	\$ (432,277)	\$ 2,470,701	\$ 2,588,936	\$ 118,235	\$ 3,103,000	\$ 3,103,000	\$ -	\$ 3,280,000	\$ 6,383,000	
HealthPlanFinder M&O - Deloitte	\$ 580,485	\$ 594,522	\$ 14,037	\$ 7,304,099	\$ 5,350,698	\$ (1,953,401)	\$ 9,087,665	\$ 7,134,264	\$ (1,953,402)	\$ 7,134,264	\$ 14,268,528	
Licenses Fees and Software	\$ 769,728	\$ 122,693	\$ (647,035)	\$ 1,932,548	\$ 2,020,178	\$ 87,630	\$ 2,605,941	\$ 2,693,570	\$ 87,630	\$ 2,693,570	\$ 5,387,141	
Eligibility System - DSHS	\$ (90,630)	\$ -	\$ 90,630	\$ 1,214,126	\$ 975,000	\$ (239,126)	\$ 1,539,126	\$ 1,300,000	\$ (239,126)	\$ 1,300,000	\$ 2,600,000	
Health Plan Management - eHealth	\$ 104,208	\$ -	\$ (104,208)	\$ 594,664	\$ 627,120	\$ 32,456	\$ 803,704	\$ 836,160	\$ 32,456	\$ 836,160	\$ 1,672,320	
DDI Deloitte	\$ 1,028,509	\$ 453,413	\$ (575,096)	\$ 3,656,938	\$ 1,484,952	\$ (2,171,986)	\$ 5,017,176	\$ 4,829,000	\$ (188,176)	\$ 4,494,284	\$ 9,323,284	
Contractors and Consultants-Staffing	\$ 195,818	\$ -	\$ (195,818)	\$ 1,589,682	\$ 131,526	\$ (1,458,156)	\$ 2,177,136	\$ 175,369	\$ (2,001,767)	\$ -	\$ 175,369	
<b>Professional Services</b>	<b>\$ 62,019</b>	<b>\$ 280,717</b>	<b>\$ 218,698</b>	<b>\$ 920,765</b>	<b>\$ 2,817,015</b>	<b>\$ 1,896,250</b>	<b>\$ 1,790,415</b>	<b>\$ 2,244,665</b>	<b>\$ 454,250</b>	<b>\$ 2,016,929</b>	<b>\$ 4,261,594</b>	
Actuarial	\$ -	\$ -	\$ -	\$ 1,245	\$ 82,500	\$ 81,255	\$ 28,745	\$ 110,000	\$ 81,255	\$ 110,000	\$ 220,000	
Financial Consulting & Audits	\$ 32,233	\$ 135,121	\$ 102,888	\$ 620,879	\$ 1,392,564	\$ 771,685	\$ 1,026,242	\$ 1,367,927	\$ 341,685	\$ 481,451	\$ 1,849,378	
Legal/Administrative Hearings	\$ 6,549	\$ 9,471	\$ 2,922	\$ 54,983	\$ 116,826	\$ 61,843	\$ 83,395	\$ 145,238	\$ 61,843	\$ 145,238	\$ 290,476	
Other Consulting	\$ 29,868	\$ 136,125	\$ 106,257	\$ 143,993	\$ 1,225,125	\$ 1,081,132	\$ 552,368	\$ 621,500	\$ 69,132	\$ 1,280,240	\$ 1,901,740	
Temp Staff	\$ (6,631)	\$ -	\$ 6,631	\$ 99,665	\$ -	\$ (99,665)	\$ 99,665	\$ -	\$ (99,665)	\$ -	\$ -	
<b>Total Expenditures</b>	<b>\$ 5,555,984</b>	<b>\$ 4,367,669</b>	<b>\$ (1,188,315)</b>	<b>\$ 43,951,816</b>	<b>\$ 40,517,122</b>	<b>\$ (3,434,694)</b>	<b>\$ 57,432,879</b>	<b>\$ 55,333,000</b>	<b>\$ (2,099,879)</b>	<b>\$ 54,676,039</b>	<b>\$ 110,009,039</b>	

The Exchange continues to correct financial records to accurately reflect the correct fund source. The March actuals reflect corrections in spending between grant funds (non-appropriated) and the appropriated budget. The March budget does not reflect planned adjustments for costs incurred in 2015 that were charged to the 2016 SFY budget. The Exchange expects an accrual adjustment of at least \$4.5 M. The Exchange will identify and implement efficiency savings and expenditure reductions so that the Fiscal Year 16 year end close will be within the legislative budget amount and actual revenues.

# EXPENSES



## Appropriated Administrative Expenses

Expenditures	Current Month: March 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
<b>FTE - Appropriated</b>	<b>108.0</b>	<b>125.0</b>	<b>17.0</b>	<b>108.0</b>	<b>125.0</b>	<b>17.0</b>		<b>125.0</b>		<b>125.0</b>	<b>125.0</b>
<b>Salaries</b>	\$ 712,839	\$ 842,967	\$ 130,128	\$ 7,024,824	\$ 7,728,656	\$ 703,832	\$ 9,240,591	\$ 10,368,910	\$ 1,128,319	\$ 10,227,295	\$ 20,596,205
<b>Benefits</b>	\$ 228,133	\$ 261,018	\$ 32,885	\$ 2,202,964	\$ 2,320,266	\$ 117,302	\$ 2,908,736	\$ 3,172,632	\$ 263,895	\$ 3,004,792	\$ 6,177,423
<b>General &amp; Administrative</b>											
Facility	\$ 91,839	\$ 107,788	\$ 15,949	\$ 841,860	\$ 970,092	\$ 128,232	\$ 1,165,224	\$ 1,293,463	\$ 128,239	\$ 1,278,453	\$ 2,571,916
General & Administration	\$ 150,305	\$ 233,651	\$ 83,346	\$ 830,859	\$ 1,337,854	\$ 506,994	\$ 1,479,219	\$ 1,951,756	\$ 472,536	\$ 1,938,343	\$ 3,890,099
<b>Grand Total</b>	<b>\$ 1,183,115</b>	<b>\$ 1,445,424</b>	<b>\$ 262,308</b>	<b>\$ 10,900,507</b>	<b>\$ 12,356,868</b>	<b>\$ 1,456,361</b>	<b>\$ 14,793,770</b>	<b>\$ 16,786,760</b>	<b>\$ 1,992,990</b>	<b>\$ 16,448,883</b>	<b>\$ 33,235,643</b>

Salary and benefit expenditures are due in part to the use of contract staff and in holding positions vacant to achieve savings.

# EXPENSES



## Appropriated Operational Expenses

Expenditures	Current Month: March 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
<b>Operations - Consumer Support</b>											
Call Center	\$ 889,961	\$ 865,610	\$ (24,351)	\$ 9,445,854	\$ 8,995,181	\$ (450,673)	\$ 11,817,300	\$ 11,411,873	\$ (405,427)	\$ 11,393,853	\$ 22,805,726
Postage & Printing	\$ 139,029	\$ 174,761	\$ 35,732	\$ 2,618,930	\$ 1,280,292	\$ (1,338,638)	\$ 3,117,708	\$ 1,751,858	\$ (1,365,850)	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 52,893	\$ 39,455	\$ (13,438)	\$ 403,187	\$ 482,884	\$ 79,697	\$ 521,552	\$ 590,494	\$ 68,942	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ -	\$ 2,857	\$ 2,857	\$ 26,407	\$ 31,472	\$ 5,065	\$ 34,978	\$ 80,000	\$ 45,022	\$ 115,896	\$ 195,896
<b>Total</b>	<b>\$ 1,081,883</b>	<b>\$ 1,082,683</b>	<b>\$ 801</b>	<b>\$ 12,494,378</b>	<b>\$ 10,789,829</b>	<b>\$ (1,704,549)</b>	<b>\$ 15,491,538</b>	<b>\$ 13,834,225</b>	<b>\$ (1,657,313)</b>	<b>\$ 14,663,549</b>	<b>\$ 28,497,774</b>
									\$ -		
									\$ -		
<b>IT Maintenance &amp; Operations</b>											
Health Plan Management - eHealth	\$ 104,208	\$ -	\$ (104,208)	\$ 594,664	\$ 627,120	\$ 32,456	\$ 803,704	\$ 836,160	\$ 32,456	\$ 836,160	\$ 1,672,320
HealthPlanFinder M&O - Deloitte	\$ 580,485	\$ 594,522	\$ 14,037	\$ 7,304,099	\$ 5,350,698	\$ (1,953,401)	\$ 9,087,665	\$ 7,134,264	\$ (1,953,402)	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 769,728	\$ 122,693	\$ (647,035)	\$ 1,932,548	\$ 2,020,178	\$ 87,630	\$ 2,605,941	\$ 2,693,570	\$ 87,630	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ (90,630)	\$ -	\$ 90,630	\$ 1,214,126	\$ 975,000	\$ (239,126)	\$ 1,539,126	\$ 1,300,000	\$ (239,126)	\$ 1,300,000	\$ 2,600,000
DDI Deloitte	\$ 1,028,509	\$ 453,413		\$ 3,656,938	\$ 1,484,952		\$ 5,017,176	\$ 4,829,000	\$ (188,176)	\$ 4,494,284	
Contractors and Consultants-Staffing	\$ 195,818	\$ -	\$ (195,818)	\$ 1,589,682	\$ 131,526	\$ (1,458,156)	\$ 2,177,136	\$ 175,369	\$ (2,001,767)	\$ 175,369	\$ 350,738
<b>Total</b>	<b>\$ 2,588,117</b>	<b>\$ 1,170,628</b>	<b>\$ (842,393)</b>	<b>\$ 16,292,056</b>	<b>10,589,474</b>	<b>\$ (3,530,597)</b>	<b>\$ 21,230,746</b>	<b>16,968,363</b>	<b>\$ (4,262,384)</b>	<b>\$ 16,633,647</b>	<b>\$ 24,278,726</b>
									\$ -		
									\$ -		
<b>Outreach/Education</b>											
Marketing & Outreach	\$ (129,645)	\$ 50,000	\$ 179,645	\$ 873,409	\$ 1,375,000	\$ 501,591	\$ 1,023,409	\$ 1,575,000	\$ 551,591	\$ 1,500,000	\$ 3,075,000
IPA/Navigators	\$ 770,495	\$ 338,218	\$ (432,277)	\$ 2,470,701	\$ 2,588,936	\$ 118,235	\$ 3,103,000	\$ 3,103,000	\$ -	\$ 3,280,000	\$ 6,383,000
<b>Total</b>	<b>\$ 640,850</b>	<b>\$ 388,218</b>	<b>\$ (252,632)</b>	<b>\$ 3,344,110</b>	<b>\$ 3,963,936</b>	<b>\$ 619,826</b>	<b>\$ 4,126,409</b>	<b>\$ 4,678,000</b>	<b>\$ 551,591</b>	<b>\$ 4,780,000</b>	<b>\$ 9,458,000</b>
									0		
<b>Grand Total</b>	<b>\$ 4,310,850</b>	<b>\$ 2,641,529</b>	<b>\$ (1,094,224)</b>	<b>\$ 32,130,545</b>	<b>\$ 25,343,239</b>	<b>\$ (6,787,305)</b>	<b>\$ 40,848,694</b>	<b>\$ 35,480,588</b>	<b>\$ (5,368,106)</b>	<b>\$ 36,077,196</b>	<b>\$ 71,557,784</b>

The March budget does not reflect planned adjustments for costs incurred in 2015 that were charged to the 2016 SFY budget. The Exchange expects an accrual adjustment of at least \$4.5 M. In addition, some costs that were included in the original budget as non-appropriated costs are now showing up as expenditures in the appropriated budget. For example, although the call center shows a negative end of year variance, the actual expenditures are below budget. The printing budget is in a similar situation, as nearly \$1 million was attributed to grant (non-appropriated funding). In addition, printing charges are driven by Medicaid requirements and workload.

# EXPENSES



## Appropriated Professional Service Expenses

Expenditures	Current Month: March 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
<b>Consulting &amp; Professional Service</b>											
Actuarial	\$ -	\$ -	\$ -	\$ 1,245	\$ 82,500	\$ 81,255	\$ 28,745	\$ 110,000	\$ 81,255	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ 6,549	\$ 9,471	\$ 2,922	\$ 54,983	\$ 116,826	\$ 61,843	\$ 83,395	\$ 145,238	\$ 61,843	\$ 145,238	\$ 290,476
Financial Consulting & Audits	\$ 32,233	\$ 135,121	\$ 102,888	\$ 620,879	\$ 1,392,564	\$ 771,685	\$ 1,026,242	\$ 1,367,927	\$ 341,685	\$ 481,451	\$ 1,849,378
Other Consulting	\$ 29,868	\$ 136,125	\$ 106,257	\$ 143,993	\$ 1,225,125	\$ 1,081,132	\$ 552,368	\$ 621,500	\$ 69,132	\$ 1,280,240	\$ 1,901,740
Temporary Contracted Staff	\$ (6,631)	\$ -	\$ 6,631	\$ 99,665	\$ -	\$ (99,665)	\$ 99,665	\$ -	\$ (99,665)		
<b>Grand Total</b>	<b>\$ 62,019</b>	<b>\$ 280,717</b>	<b>\$ 218,698</b>	<b>\$ 920,765</b>	<b>\$ 2,817,015</b>	<b>\$ 1,896,250</b>	<b>\$ 1,790,415</b>	<b>\$ 2,244,665</b>	<b>\$ 454,250</b>	<b>\$ 2,016,929</b>	<b>\$ 4,261,594</b>

Temporary staff were continued through open enrollment and are largely offset with vacancy savings.

EXPENSES



Grant Expenditures Total

Department	July	August	September	October	November	December	January	February	March	Grand Total	Budget Total
<b>Operations</b>	\$ 560,742	\$ 1,263,642	\$ 699,489	\$ 981,407	\$ 375,841	\$ (39,487)	\$ (344,714)	\$ (349,713)	\$ (2,409)	\$ <b>3,144,798</b>	\$ <b>3,145,842</b>
<b>Policy</b>	\$ 1,638	\$ 171,043	\$ 55,185	\$ 77,647	\$ 20,031	\$ -	\$ -	\$ -	\$ -	\$ <b>325,544</b>	\$ <b>227,865</b>
<b>Communications</b>	\$ 192,225	\$ 190,207	\$ 121,765	\$ 234,201	\$ 120,154	\$ 110,136	\$ (24,279)	\$ (16,712)	\$ 14,382	\$ <b>942,078</b>	\$ <b>404,215</b>
<b>Info Tech</b>	\$ 1,869,622	\$ 4,310,284	\$ (648,482)	\$ 1,503,564	\$ 390,986	\$ 41,160	\$ 1,560,557	\$ 75,329	\$ 2,591,209	\$ <b>11,694,229</b>	\$ <b>22,502,000</b>
<b>Legal</b>	\$ 1,540	\$ 1,950	\$ 7,202	\$ (3,029)	\$ 2,931	\$ 3,397	\$ (1,740)	\$ -	\$ -	\$ <b>12,251</b>	\$ <b>100,000</b>
<b>Finance</b>	\$ 356,368	\$ 252,215	\$ 175,180	\$ (161,177)	\$ 103,706	\$ 32,628	\$ 15,359	\$ 13,582	\$ 34,832	\$ <b>822,693</b>	\$ <b>2,450,000</b>
<b>Executive</b>	\$ 47,110	\$ 82,795	\$ 89,560	\$ 63,153	\$ 91,451	\$ 4,176	\$ 95,433	\$ 65,051	\$ 63,101	\$ <b>601,830</b>	\$ <b>420,785</b>
<b>Total Spend</b>	\$ <b>3,029,245</b>	\$ <b>6,272,135</b>	\$ <b>499,900</b>	\$ <b>2,695,766</b>	\$ <b>1,105,100</b>	\$ <b>152,009</b>	\$ <b>1,300,616</b>	\$ <b>(212,464)</b>	\$ <b>2,701,115</b>	\$ <b>17,543,423</b>	\$ <b>29,250,707</b>

Grant budgets continue to be realigned. The negative monthly amounts reflect shifting expenditures from the grant budget to the appropriated budget based on the fund source reclassification.



# EXPENSES



## Total Funds Expenditure vs. Total Funds Budget

Department	July	August	September	October	November	December	January	February	March	Grand Total
<b>Operations</b>	\$ 1,720,029	\$ 1,539,529	\$ 2,265,817	\$ 2,544,424	\$ 2,230,662	\$ 2,496,534	\$ 2,695,494	\$ 2,223,064	\$ 1,272,570	\$ <b>18,988,122</b>
<b>Policy</b>	\$ 103,478	\$ 260,369	\$ 150,528	\$ 180,521	\$ 111,810	\$ 99,177	\$ 98,403	\$ 94,178	\$ 86,925	\$ <b>1,185,389</b>
<b>Communications &amp; Outreac</b>	\$ 500,585	\$ 460,329	\$ 626,832	\$ 611,432	\$ 380,667	\$ 938,619	\$ 423,257	\$ 810,601	\$ 800,190	\$ <b>5,552,513</b>
<b>Information Technology</b>	\$ 4,147,104	\$ 5,630,510	\$ 2,583,385	\$ 3,315,979	\$ 3,299,988	\$ 2,208,867	\$ 3,873,694	\$ 2,488,882	\$ 4,486,122	\$ <b>32,034,531</b>
<b>Legal &amp; HR</b>	\$ 97,187	\$ 75,712	\$ 102,631	\$ 69,272	\$ 75,048	\$ 72,744	\$ 81,123	\$ 70,609	\$ 77,116	\$ <b>721,442</b>
<b>Finance &amp; Administration</b>	\$ 549,808	\$ 589,798	\$ 486,334	\$ 363,132	\$ 290,666	\$ 343,323	\$ 493,854	\$ 411,263	\$ 446,563	\$ <b>3,974,742</b>
<b>Executive/PMO</b>	\$ 141,981	\$ 177,085	\$ 187,622	\$ 161,345	\$ 173,511	\$ 103,510	\$ 164,079	\$ 180,671	\$ 161,229	\$ <b>1,451,033</b>
<b>Total Spend</b>	\$ <b>7,260,172</b>	\$ <b>8,733,333</b>	\$ <b>6,403,148</b>	\$ <b>7,246,105</b>	\$ <b>6,562,353</b>	\$ <b>6,262,774</b>	\$ <b>7,829,905</b>	\$ <b>6,279,268</b>	\$ <b>7,330,715</b>	\$ <b>63,907,773</b>

This demonstrates the total expenditures for the HBE, by department as compared to the total annual budget. This includes both appropriated and non-appropriated fund sources.

## CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through March 2016
HBE-217	The Resource Group	Financial	3/11/16	12/31/17	Carole Holland	Financial System Replacement		\$337,915	New contract, including two technical amendments
HBE-218	eHealth	IT	4/1/16	3/31/17	Vincent Barrailler	HPF provider file directory		1,200,00	New contract replacing previous contract HBE-102
HBE-069	Optistor	IT	5/22/16	5/31/16	Vincent Barrailler	Consulting Services		450,000	Terminated contract
HBE-171	TEK Systems	IT	1/1/15	12/31/16	Vincent Barrailler	Optional use contract for technical staffing	\$0	\$4,000,000	Two work orders for IT infrastructure support
HBE-216	CHPD/NASHP	Exec	3/1/16	2/28/17	Pam MacEwan	State-based marketplace policy support		\$22,300	New agreement replacing previous contract HBE-182
HBE-098	Mary Reis	Financial	4/1/16	9/30/16	Carole Holland	Engagement extension	\$0	\$592,444	Extended engagement but no additional contract value

# STAFFING

## HBE Staffing

Department	February 2016			March 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	6	2	8	6	1.5	7.5
Policy	10	0	10	9	0	9
Legal	8	0	8	8	0	8
Communications	17	0	17	17	0	17
Finance & Administration	18	2	20	17	1.5	18.5
Operations	28	6	34	28	6	34
IT	27	20	47	23	28	51
<b>SUBTOTAL</b>	<b>114</b>	<b>30</b>	<b>144</b>	<b>108</b>	<b>37</b>	<b>145</b>
<b>Temporary &amp; Project Employees</b>						
Finance	1			4		
Invoices						
Eligibility	3					
Outreach						
Enrollment						
Reconciliation						
Level 2 Triage						
Carrier Support	9					
Post Validation/Data Analyst	3					
<b>SUBTOTAL</b>	<b>16</b>			<b>4</b>		
<b>TOTAL</b>	<b>130</b>	<b>30</b>	<b>160</b>	<b>112</b>	<b>37</b>	<b>149</b>