



# Washington State Health Benefit Exchange

## Report to the Legislature

November 30, 2015

# Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial and staffing information for September 2015 and all changes to contracts as of October 2015.

# REVENUE



## Revenue

SFY 2016 Budget *														SFY 2016	SFY 2017	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	
<b>State 17T</b>	-	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	26,939,000	31,628,000	58,567,000
<b>General Fund-Federal (Medicaid)</b>	-	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	17,735,000	40,427,000
<b>General Fund-State</b>	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	5,146,000	11,018,000
<b>Sub-total</b>	-	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>5,120,587</b>	<b>55,503,000</b>	<b>54,509,000</b>	<b>110,012,000</b>
<b>Level II</b>	2,100,000													2,100,000	-	2,100,000
<b>Level I-B</b>	4,920,842													4,920,842	-	4,920,842
<b>Level I-C</b>	22,502,000													22,502,000	-	22,502,000
<b>Federal Grants Sub-total</b>	<b>29,522,842</b>	-	-	-	-	-	-	-	-	-	-	-	-	<b>29,522,842</b>	-	<b>29,522,842</b>
<b>Total Revenue ^</b>	<b>29,522,842</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>5,120,587</b>	<b>85,025,842</b>	<b>54,509,000</b>	<b>139,534,842</b>

SFY 2016 YTD Actuals and Projections														SFY 2016	SFY 2017	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	
<b>State 17T</b>	6,854,933	1,971,022	-	3,405,561	1,877,249	-	3,029,350	1,700,690	-	3,399,424	3,134,490	-	3,672,520	29,045,238	31,628,000	60,673,238
2% Premium	-	-	-	3,405,561	-	-	3,029,350	-	-	3,399,424	-	-	3,672,520	-	-	-
Assessment Fee-Actuals as of July 15	-	1,971,022	-	-	1,877,249	-	-	1,700,690	-	-	3,134,490	-	-	-	-	-
<b>General Fund-Federal (Medicaid)</b>	-	1,409,569	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,245,152	17,735,000	39,980,152
<b>General Fund-State</b>	-	581,211	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,963,878	5,146,000	11,109,878
<b>Sub-total</b>	<b>6,854,933</b>	<b>3,961,802</b>	<b>2,345,750</b>	<b>5,751,311</b>	<b>4,222,999</b>	<b>2,345,750</b>	<b>5,375,100</b>	<b>4,046,440</b>	<b>2,345,750</b>	<b>5,745,174</b>	<b>5,480,240</b>	<b>2,345,750</b>	<b>6,433,270</b>	<b>57,254,268</b>	<b>54,509,000</b>	<b>111,763,268</b>
<b>Level II &gt;</b>	4,977,974													4,977,974	-	4,977,974
<b>Level I-B</b>	3,047,950													3,047,950	-	3,047,950
<b>Level I-C</b>	22,502,000													22,502,000	-	22,502,000
<b>Federal Grants Sub-total</b>	<b>30,527,924</b>	-	-	-	-	-	-	-	-	-	-	-	-	<b>30,527,924</b>	-	<b>30,527,924</b>
<b>Total Revenue ^</b>	<b>37,382,857</b>	<b>3,961,802</b>	<b>2,345,750</b>	<b>5,751,311</b>	<b>4,222,999</b>	<b>2,345,750</b>	<b>5,375,100</b>	<b>4,046,440</b>	<b>2,345,750</b>	<b>5,745,174</b>	<b>5,480,240</b>	<b>2,345,750</b>	<b>6,433,270</b>	<b>87,782,192</b>	<b>54,509,000</b>	<b>142,291,192</b>

Premium Tax revenue based on estimates from Office of Insurance Commissioner dated 10/31/15

Medicaid actuals are based on payments received before July 1, 2015. HBE is currently awaiting reimbursement from HCA for July-September invoices.

SFY 2016 Variance														SFY 2016	SFY 2017	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	
<b>State 17T</b>	6,854,933	(388,811)	(2,359,833)	1,045,728	(482,584)	(2,359,833)	669,517	(659,143)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	727,238	-	727,238
<b>General Fund-Federal (Medicaid)</b>	-	(446,848)	-	-	-	-	-	-	-	-	-	-	-	(446,848)	-	(446,848)
<b>General Fund-State</b>	-	91,878	-	-	-	-	-	-	-	-	-	-	-	91,878	-	91,878
<b>Sub-total</b>	<b>6,854,933</b>	<b>(743,781)</b>	<b>(2,359,833)</b>	<b>1,045,728</b>	<b>(482,584)</b>	<b>(2,359,833)</b>	<b>669,517</b>	<b>(659,143)</b>	<b>(2,359,833)</b>	<b>1,039,591</b>	<b>774,657</b>	<b>(2,359,833)</b>	<b>1,312,683</b>	<b>372,268</b>	-	<b>372,268</b>
<b>Level II</b>	2,877,974													-	-	-
<b>Level I-B</b>	(1,872,892)													-	-	-
<b>Level I-C</b>	-													-	-	-
<b>Federal Grants Sub-total</b>	<b>1,005,082</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Revenue</b>	<b>7,860,015</b>	<b>(743,781)</b>	<b>(2,359,833)</b>	<b>1,045,728</b>	<b>(482,584)</b>	<b>(2,359,833)</b>	<b>669,517</b>	<b>(659,143)</b>	<b>(2,359,833)</b>	<b>1,039,591</b>	<b>774,657</b>	<b>(2,359,833)</b>	<b>1,312,683</b>	<b>372,268</b>	-	<b>372,268</b>

# EXPENSES



## Appropriated Budget

Expenditures	Current Month: September 2015			Year-to-Date			2015-17		
	Actual	Budget	\$ Variance	Actual	Budget	\$ Variance	SFY2016 Budget	SFY2017 Budget	Budget
<b>FTE - Appropriated</b>	<b>116</b>	<b>125</b>	<b>9.0</b>	<b>116.0</b>	<b>125.0</b>	<b>9.0</b>	<b>125.0</b>	<b>125.0</b>	<b>125.0</b>
Salaries	\$ 794,954	\$ 864,296	\$ 69,343	\$ 2,455,485	\$ 2,605,532	\$ 150,048	\$ 10,018,359	\$ 10,073,762	\$ 20,092,120
Benefits	\$ 232,799	\$ 197,751	\$ (35,048)	\$ 651,018	\$ 579,374	\$ (71,644)	\$ 2,292,915	\$ 2,367,707	\$ 4,660,622
Salary Rate Change	\$ -	\$ 64,501	\$ 64,501	\$ -	\$ 193,503	\$ 193,503	\$ 387,006	\$ 223,785	\$ 610,791
<b>Administrative</b>	<b>\$ (45,386)</b>	<b>\$ 494,584</b>	<b>\$ 539,970</b>	<b>\$ 412,154</b>	<b>\$ 1,488,472</b>	<b>\$ 1,076,318</b>	<b>\$ 3,231,810</b>	<b>\$ 3,216,801</b>	<b>\$ 6,448,612</b>
General & Administrative	\$ (149,320)	\$ 386,795	\$ 536,115	\$ 219,964	\$ 1,165,105	\$ 945,141	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
Facility & Related	\$ 103,934	\$ 107,789	\$ 3,855	\$ 192,190	\$ 323,367	\$ 131,176	\$ 1,293,467	\$ 1,278,458	\$ 2,571,925
<b>Operational</b>	<b>\$ 2,899,172</b>	<b>\$ 2,006,319</b>	<b>\$ (892,853)</b>	<b>\$ 4,902,788</b>	<b>\$ 6,669,666</b>	<b>\$ 1,766,878</b>	<b>\$ 37,649,207</b>	<b>\$ 36,277,055</b>	<b>\$ 73,926,263</b>
Call Center	\$ 878,946	\$ 843,735	\$ (35,211)	\$ 1,595,781	\$ 2,443,103	\$ 847,323	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Printing & Postage	\$ 3,208	\$ 130,730	\$ 127,522	\$ 3,208	\$ 378,538	\$ 375,330	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Translation	\$ -	\$ 8,590	\$ 8,590	\$ -	\$ 24,873	\$ 24,873	\$ 115,896	\$ 115,896	\$ 231,792
Marketing & Outreach	\$ 142,306	\$ 50,000	\$ (92,306)	\$ 150,547	\$ 150,000	\$ (547)	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
Document Imaging	\$ 142,688	\$ 43,765	\$ (98,923)	\$ 198,055	\$ 126,726	\$ (71,329)	\$ 590,494	\$ 590,494	\$ 1,180,988
IPA/Navigators	\$ 299,023	\$ 220,875	\$ (78,148)	\$ 578,537	\$ 662,625	\$ 84,088	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Broker Support	\$ -	\$ 40,000	\$ 40,000	\$ -	\$ 58,000	\$ 58,000	\$ 201,868	\$ 199,869	\$ 401,737
Healthplanfinder M&O	\$ 826,287	\$ 594,522	\$ (231,765)	\$ 1,408,551	\$ 1,783,566	\$ 375,015	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 487,928	\$ 122,693	\$ (365,235)	\$ 547,841	\$ 673,393	\$ 125,551	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 369,222	\$ -	\$ (369,222)	\$ 628,225	\$ 325,000	\$ (303,225)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Exchange Operating License & M&O	\$ (250,436)	\$ -	\$ 250,436	\$ (207,957)	\$ 43,842	\$ 251,799	\$ 175,369	\$ 175,369	\$ 350,738
Annual Update of Plans Available in HPF	\$ -	\$ -	\$ -	\$ -	\$ 209,040	\$ 209,040	\$ 836,160	\$ 836,160	\$ 1,672,320
Compliance/Regulatory Requirements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,494,284	\$ 4,494,284
February 2016 Release	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,829,000	\$ -	\$ 4,829,000
Premium Aggregation/OE Readiness	\$ -	\$ 900,000	\$ 900,000	\$ -	\$ 1,620,000	\$ 1,620,000	\$ 2,206,855	\$ -	\$ 2,206,855
<b>Professional Services</b>	<b>\$ 213,723</b>	<b>\$ 201,838</b>	<b>\$ (11,885)</b>	<b>\$ 408,485</b>	<b>\$ 619,014</b>	<b>\$ 210,529</b>	<b>\$ 1,756,665</b>	<b>\$ 2,516,929</b>	<b>\$ 4,273,594</b>
Actuarial	\$ -	\$ -	\$ -	\$ 1,246	\$ 27,500	\$ 26,254	\$ 110,000	\$ 110,000	\$ 220,000
Financial Consulting & Audits	\$ 54,287	\$ 180,367	\$ 126,080	\$ 197,183	\$ 541,101	\$ 343,918	\$ 1,367,927	\$ 481,451	\$ 1,849,378
Administrative Hearings & Outside Legal Council	\$ 20,583	\$ 9,471	\$ (11,112)	\$ 43,548	\$ 28,413	\$ (15,135)	\$ 145,238	\$ 145,238	\$ 290,476
Other Consulting	\$ 138,854	\$ 12,000	\$ (126,854)	\$ 166,509	\$ 22,000	\$ (144,509)	\$ 133,500	\$ 1,780,240	\$ 1,913,740
<b>Total Expenditures</b>	<b>\$ 4,095,262</b>	<b>\$ 3,764,788</b>	<b>\$ (330,474)</b>	<b>\$ 8,829,929</b>	<b>\$ 11,962,057</b>	<b>\$ 3,132,128</b>	<b>\$ 55,335,962</b>	<b>\$ 54,676,039</b>	<b>\$109,401,210</b>

Salary/benefit variance is due to 3% salary increase in September that was backdated to July, 2015. Allotments may be determined by taking the total amount and dividing by 12 months, which does not factor in seasonality. For budget items that seasonality could not be determined, variances will be reflected. Overages may also be related to charges from CY 2015 which impact SFY 2016.

# EXPENSES



## Appropriated Administrative Expenses

Expenditures	Current Month: September 2015			Year-to-Date			SFY2016 Budget	SFY2017 Budget	2015-17 Budget
	Actual	Budget	Variance	Actual	Budget	Variance			
<b>Salaries</b>	\$ 794,954	\$ 864,296	\$ 69,343	\$ 2,455,485	\$ 2,605,532	\$ 150,048	\$ 10,018,359	\$ 10,073,762	\$ 20,092,120
<b>Benefits</b>	\$ 232,799	\$ 197,751	\$ (35,048)	\$ 651,018	\$ 579,374	\$ (71,644)	\$ 2,292,915	\$ 2,367,707	\$ 4,660,622
<b>Salary Increase</b>	\$ -	\$ 64,501	\$ 64,501	\$ -	\$ 193,503	\$ 193,503	\$ 405,654	\$ 223,785	\$ 629,439
<b>General &amp; Administrative</b>									
Facility	\$ 103,934	\$ 107,789	\$ 3,855	\$ 192,190	\$ 323,367	\$ 131,176	\$ 1,293,467	\$ 1,278,458	\$ 2,571,925
General & Administration	\$ (149,320)	\$ 386,795	\$ 536,115	\$ 219,964	\$ 1,165,105	\$ 945,141	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
<b>Grand Total</b>	<b>\$ 982,366</b>	<b>\$ 1,556,631</b>	<b>\$ 638,765</b>	<b>\$ 3,518,656</b>	<b>\$ 4,673,378</b>	<b>\$ 1,348,224</b>	<b>\$ 15,948,738</b>	<b>\$ 15,882,055</b>	<b>\$ 31,830,793</b>

G&A actuals for September reflects accrual adjustment. Total expenditure was \$418k and total accrual adjustment \$567k.

# EXPENSES



## Appropriated Operational Expenses

Expenditures	Current Month: September 2015			Year-to-Date			SFY2016 Budget	SFY2017 Budget	2015-17 Budget
	Actual	Budget	Variance	Actual	Budget	Variance			
<b>Operations - Consumer Support</b>									
Call Center	\$ 878,946	\$ 843,735	\$ (35,211)	\$ 1,595,781	\$ 2,443,103	\$ 847,323	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Postage & Printing	\$ 3,208	\$ 130,730	\$ 127,522	\$ 3,208	\$ 378,538	\$ 375,330	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 142,688	\$ 43,765	\$ (98,923)	\$ 198,055	\$ 126,726	\$ (71,329)	\$ 590,494	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ -	\$ 8,590	\$ 8,590	\$ -	\$ 24,873	\$ 24,873	\$ 115,896	\$ 115,896	\$ 231,792
<b>Total</b>	<b>\$ 1,024,841</b>	<b>\$ 1,026,819</b>	<b>\$ 1,978</b>	<b>\$ 1,797,044</b>	<b>\$ 2,973,240</b>	<b>\$ 1,176,196</b>	<b>\$ 13,870,121</b>	<b>\$ 14,663,539</b>	<b>\$ 28,533,660</b>
<b>IT Maintenance &amp; Operations</b>									
Healthplanfinder License Fee	\$ 826,287	\$ 594,522	\$ (231,765)	\$ 1,408,551	\$ 1,783,566	\$ 375,015	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 487,928	\$ 122,693	\$ (365,235)	\$ 547,841	\$ 673,393	\$ 125,551	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 369,222	\$ -	\$ (369,222)	\$ 628,225	\$ 325,000	\$ (303,225)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Exchange Operating License & M&O	\$ (250,436)	\$ -	\$ 250,436	\$ (207,957)	\$ 43,842	\$ 251,799	\$ 175,369	\$ 175,369	\$ 350,738
<b>Total</b>	<b>\$ 1,433,002</b>	<b>\$ 717,215</b>	<b>\$ (715,786)</b>	<b>\$ 2,376,661</b>	<b>\$ 2,825,801</b>	<b>\$ 449,140</b>	<b>\$ 11,303,203</b>	<b>\$ 11,303,203</b>	<b>\$ 22,606,407</b>
<b>Outreach/Education</b>									
Marketing & Outreach	\$ 142,306	\$ 50,000	\$ (92,306)	\$ 150,547	\$ 150,000	\$ (547)	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
IPA/Navigators	\$ 299,023	\$ 220,875	\$ (78,148)	\$ 578,537	\$ 662,625	\$ 84,088	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Broker Support & Training	\$ -	\$ 40,000	\$ 40,000	\$ -	\$ 58,000	\$ 58,000	\$ 201,868	\$ 199,869	\$ 401,737
<b>Total</b>	<b>\$ 441,329</b>	<b>\$ 310,875</b>	<b>\$ (130,454)</b>	<b>\$ 729,084</b>	<b>\$ 870,625</b>	<b>\$ 141,542</b>	<b>\$ 4,603,868</b>	<b>\$ 4,979,869</b>	<b>\$ 9,583,737</b>
<b>Grand Total</b>	<b>\$ 2,899,172</b>	<b>\$ 2,054,909</b>	<b>\$ (844,263)</b>	<b>\$ 4,902,788</b>	<b>\$ 6,669,666</b>	<b>\$ 1,766,878</b>	<b>\$ 29,777,192</b>	<b>\$ 30,946,611</b>	<b>\$ 60,723,804</b>

Variance is related to budgeted allotments. Allotments may be determined by taking the total amount and dividing by 12, which does not factor in seasonality. For budget items that seasonality could not be determined, variances will be reflected. Overages may also be related to charges from CY 2015 which impact SFY 2016.

# EXPENSES



## Appropriated Professional Service Expenses

Expenditures	Current Month: September 2015			Year-to-Date			SFY2016	SFY2016	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
<b>Consulting &amp; Professional Service</b>									
Actuarial	\$ -	\$ -	\$ -	\$ 1,246	\$ 27,500	\$ 26,254	\$ 110,000	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ 20,583	\$ 9,471	\$ (11,112)	\$ 43,548	\$ 28,413	\$ (15,135)	\$ 145,238	\$ 145,238	\$ 290,476
Financial Consulting & Audits	\$ 54,287	\$ 180,367	\$ 126,080	\$ 197,183	\$ 541,101	\$ 343,918	\$ 1,367,927	\$ 481,451	\$ 1,849,378
Other Consulting	\$ 138,854	\$ 12,000	\$ (126,854)	\$ 166,509	\$ 22,000	\$ (144,509)	\$ 133,500	\$ 1,780,240	\$ 1,913,740
<b>Grand Total</b>	<b>\$ 213,723</b>	<b>\$ 201,838</b>	<b>\$ (11,885)</b>	<b>\$ 408,485</b>	<b>\$ 619,014</b>	<b>\$ 210,529</b>	<b>\$ 1,756,665</b>	<b>\$ 2,516,929</b>	<b>\$ 4,273,594</b>

Variance is related to budgeted allotments. Allotments may be determined by taking the total amount and dividing by 12, which does not factor in seasonality. For budget items that seasonality could not be determined, variances will be reflected. Overages may also be related to charges from CY 2015 which impact SFY 2016.

EXPENSES



Summary Non-appropriated Grant Budget

Expenditures	Current Month: September 2015			Year-to-Date			SFY2016
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
<b>FTE Total</b>	18.00	18.00	0.00	18.00	18.00		18.00
<b>Grant Carry-Forward</b>							
<b>Grant Funded Items</b>	\$ 3,031,516	\$ 4,160,162	\$ 1,128,646	\$ 14,420,837	\$ 9,697,219	\$ (4,723,618)	\$ 29,250,707
Operations	\$ 1,138,779	\$ 271,364	\$ (867,414)	\$ 3,542,575	\$ 792,719	\$ (2,749,856)	\$ 3,145,842
Communications	\$ 44,354	\$ 40,000	\$ (4,354)	\$ 442,353	\$ 802,108	\$ 359,754	\$ 404,215
IT	\$ 1,483,485	\$ 3,362,000	\$ 1,878,515	\$ 9,252,858	\$ 6,642,000	\$ (2,610,858)	\$ 22,502,000
Policy	\$ 83,333	\$ 83,333	\$ -	\$ 227,865	\$ 250,000	\$ 22,135	\$ 227,865
Legal	\$ 6,977	\$ 16,667	\$ 9,689	\$ 6,977	\$ 50,000	\$ 43,023	\$ 100,000
Finance	\$ 185,028	\$ 333,333	\$ 148,305	\$ 728,742	\$ 1,000,000	\$ 271,258	\$ 2,450,000
Executive & PMO	\$ 89,560	\$ 53,464	\$ (36,096)	\$ 219,465	\$ 160,393	\$ (59,073)	\$ 420,785
<b>Total Expenditures</b>	\$ 3,031,516	\$ 4,160,162	\$ 1,128,646	\$ 14,420,837	\$ 9,697,219	\$ (4,723,618)	\$ 29,250,707

Budget did not account for seasonality. Work intensifies before open enrollment or systems release.



## CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes as of Oct. 2015
HBE-039	GMMB	Marketing	11-Mar-13	30-Jun-16	M. Marchand	Marketing and outreach	\$7,867,851	\$16,562,077	New advertising SOW, date extension and increase in contract max by \$1.2M
HBE-086	Milestone	IT	1-Apr-15	31-Dec-16	J. Wuerch	IT Services	\$2,200,000	\$2,200,000	Work orders transferred from HBE-051.
HBE-116	Akamai	IT	22-Aug-13	30-Sep-16	J. Wuerch	Solution to address evolving complexities of application acceleration in the cloud.	\$91,500		Completed purchase order for 2015-16 services - Dynamic Site Accelerator
HBE-156	Immersion Consulting	IT	18-Apr-14	auto renew	J. Wuerch	MLA/SharePoint Services, Consulting, Software Licenses	\$61,713	\$133,000	Amendment 4 adds 300 SharePoint licenses for Navigators and increases contract amount by \$9,754. Amendment 5 increases functionality and adds \$3,272.
HBE-169	Coolsoft	IT	1-Jan-15	31-Dec-16	J. Wuerch	IT Convenience Contract	\$4,000,000	\$4,000,000	Work orders transferred from HBE-061.
HBE-170	Ciber	IT	1-Feb-15	31-Dec-16	J. Wuerch	IT Convenience Contract	\$4,000,000	\$4,000,000	Work order 170-001 extended for one consultant for 2 months. All work orders transferred from HBE-060.
HBE-171	TEKSystems	IT	1-Jan-15	31-Dec-16	J. Wuerch	IT Convenience Contract	\$4,000,000	\$4,000,000	Work orders 171-001 and 002 were extended for two consultants. All work orders transferred from HBE-059.

## CONTRACTS

<b>Contract #</b>	<b>Company</b>	<b>Type</b>	<b>start</b>	<b>end</b>	<b>Contract Owner</b>	<b>Description</b>	<b>Initial Contract</b>	<b>Total contract value</b>	<b>Changes as of Oct. 2015</b>
HBE-173	Cognizant	IT	1-Jan-15	31-Dec-16	J. Wuerch	HPF Architecture CheckMarx Report Validation	\$4,000,000	\$4,000,000	Work order 173-003 created for a new Technical Lead Systems Engineer.
HBE-199	Suneetha Bachu	IT	11-Sep-15	15-Nov-15	J. Wuerch	Assist in premium aggregation removal project.	\$16,740	\$15,840	Amendment 2 extends performance from 10/16 to 11/15.
HBE-200	Cambria Churn Project	Policy	16-Oct-15	31-Dec-15	M. Voris	Data analysis related to churn	\$19,975	\$19,975	New contract executed
HBE-203	Kitsap Pub Health District	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$143,755	\$143,755	New contract executed
HBE-205	Pub Health Seattle and King City	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$722,067	\$722,067	New contract executed
HBE-206	Sea Mar Community Health Centers	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$338,005	\$338,005	New contract executed
HBE-207	Tacoma Pierce City Health Department	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$303,799	\$303,799	New contract executed
HBE-208	Whatcom Alliance for Healthcare	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$452,656	\$452,656	New contract executed
HBE-209	Yakima Neighborhood Health Services	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$199,700	\$199,700	New contract executed

## CONTRACTS

<b>Contract #</b>	<b>Company</b>	<b>Type</b>	<b>start</b>	<b>end</b>	<b>Contract Owner</b>	<b>Description</b>	<b>Initial Contract</b>	<b>Total contract value</b>	<b>Changes as of Oct. 2015</b>
HBE-210	System 42 Inc.	IT	5-Oct-15	30-Nov-15	J. Wuerch	IT consulting	\$5,200	\$5,200	New contract for production control support.
HBE-211	TriCities Community Health	Communications	1-Oct-15	30-Sep-16	M. Marchand	IPA Project/Outreach	\$170,700	\$170,700	New contract executed

# STAFFING

## HBE Staffing

Department	August 2015			September 2015			January 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>									
Executive/PMO	8	6	14	8	6	14	7	1	8
Policy	10	0	10	9	0	9	11	0	11
Legal	9	0	9	9	0	9	8	0	8
Communications	16	0	16	14	0	14	17	0	17
Finance & Administration	18	3	21	17	3	20	20	2	22
Operations	42	6	48	36	6	42	34	0	34
IT	27	29	56	24	27	51	28	4	32
<b>SUBTOTAL</b>	<b>130</b>	<b>44</b>	<b>174</b>	<b>117</b>	<b>42</b>	<b>159</b>	<b>125</b>	<b>7</b>	<b>132</b>
<b>Temporary &amp; Project Employees</b>									
Finance	4			4					
Invoices	5			5					
Eligibility	5			11					
Outreach	2			2					
Enrollment	9			8					
Reconciliation	23			23					
Level 2 Triage	3			3					
<b>SUBTOTAL</b>	<b>47</b>			<b>56</b>			<b>0</b>		<b>0</b>
<b>TOTAL</b>	<b>177</b>	<b>44</b>	<b>221</b>	<b>173</b>	<b>42</b>	<b>215</b>	<b>125</b>	<b>7</b>	<b>132</b>

August numbers updated with revised numbers

\*includes staff on payroll who left the agency due to reduction in force