
HOUSE BILL 2691

State of Washington

60th Legislature

2008 Regular Session

By Representative Cody

Read first time 01/15/08. Referred to Committee on Health Care & Wellness.

1 AN ACT Relating to patient referrals by a health care practitioner;
2 amending RCW 74.09.240; reenacting and amending RCW 74.09.522; adding
3 a new section to chapter 48.43 RCW; adding a new section to chapter
4 41.05 RCW; adding a new section to chapter 70.47 RCW; adding a new
5 section to chapter 74.09 RCW; adding a new chapter to Title 18 RCW; and
6 prescribing penalties.

7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

8 NEW SECTION. **Sec. 1.** The definitions in this section apply
9 throughout this chapter unless the context clearly requires otherwise.

10 (1) "Beneficial interest" means ownership, through equity, debt, or
11 other means, of any financial interest. "Beneficial interest" does not
12 include ownership, through equity, debt, or other means, of securities,
13 including shares or bonds, debentures, or other debt instruments:

14 (a) In a corporation that is traded on a national exchange or over
15 the counter on the national market system;

16 (b) That at the time of acquisition, were purchased at the same
17 price and on the same terms generally available to the public;

18 (c) That are available to individuals who are not in a position to

1 refer patients to the health care entity on the same terms that are
2 offered to health care practitioners who may refer patients to the
3 health care entity;

4 (d) That are unrelated to the past or expected volume of referrals
5 from the health care practitioner to the health care entity; and

6 (e) That are not marketed differently to health care practitioners
7 that may make referrals than they are marketed to other individuals.

8 (2) "Compensation arrangement" means any agreement or system
9 involving any remuneration between a health care practitioner or the
10 immediate family member of the health care practitioner and a health
11 care entity. "Compensation arrangement" does not include:

12 (a) Compensation or shares under a faculty practice plan or a
13 professional corporation affiliated with a teaching hospital and
14 comprised of health care practitioners who are members of the faculty
15 of a university;

16 (b) Amounts paid under a good faith employment agreement between a
17 health care entity and a health care practitioner or an immediate
18 family member of the health care practitioner;

19 (c) An arrangement between a health care entity and a health care
20 practitioner or the immediate family member of a health care
21 practitioner for the provision of any services, as an independent
22 contractor, if:

23 (i) The arrangement is for identifiable services;

24 (ii) The amount of the remuneration under the arrangement is
25 consistent with the fair market value of the service and is not
26 determined in a manner that takes into account, directly or indirectly,
27 the volume or value of any referrals by the referring health care
28 practitioner; and

29 (iii) The compensation is provided in accordance with an agreement
30 that would be commercially reasonable even if no referrals were made to
31 the health care provider;

32 (d) Compensation for health care services pursuant to a referral
33 from a health care practitioner and rendered by a health care entity,
34 that employs or contracts with an immediate family member of the health
35 care practitioner, in which the immediate family member's compensation
36 is not based on the referral;

37 (e) An arrangement for compensation that is provided by a health
38 care entity to a health care practitioner or the immediate family

1 member of the health care practitioner to induce the health care
2 practitioner or the immediate family member of the health care
3 practitioner to relocate to the geographic area served by the health
4 care entity in order to be a member of the medical staff of a hospital,
5 if:

6 (i) The health care practitioner or the immediate family member of
7 the health care practitioner is not required to refer patients to the
8 health care entity;

9 (ii) The amount of the compensation under the arrangement is not
10 determined in a manner that takes into account, directly or indirectly,
11 the volume or value of any referrals by the referring health care
12 practitioner; and

13 (iii) The health care entity needs the services of the practitioner
14 to meet community health care needs and has had difficulty in
15 recruiting a practitioner;

16 (f) Payments made for the rental or lease of office space if the
17 payments are:

18 (i) At fair market value; and

19 (ii) In accordance with an arm's length transaction;

20 (g) Payments made for the rental or lease of equipment if the
21 payments are:

22 (i) At fair market value; and

23 (ii) In accordance with an arm's length transaction; or

24 (h) Payments made for the sale of property or a health care
25 practice if the payments are:

26 (i) At fair market value;

27 (ii) In accordance with an arm's length transaction; and

28 (iii) The remuneration is provided in accordance with an agreement
29 that would be commercially reasonable even if no referrals were made.

30 (3) "Direct supervision" means a health care practitioner is
31 present on the premises where the health care services or tests are
32 provided and is available for consultation within the treatment area.

33 (4) "Disciplining authority" means an agency, board, or commission
34 identified in RCW 18.130.040.

35 (5) "Faculty practice plan" means a tax exempt organization
36 established under Washington law by or at the direction of a university
37 to accommodate the professional practice of members of the faculty who
38 are health care practitioners.

1 (6) "Group practice" means a group of two or more health care
2 practitioners legally organized as a partnership, professional
3 corporation, foundation, nonprofit corporation, faculty practice plan,
4 or similar association:

5 (a) In which each health care practitioner who is a member of the
6 group provides substantially the full range of services that the
7 practitioner routinely provides through the joint use of shared office
8 space, facilities, equipment, and personnel;

9 (b) For which substantially all of the services of the health care
10 practitioners who are members of the group are provided through the
11 group and are billed in the name of the group and amounts so received
12 are treated as receipts of the group; and

13 (c) In which the overhead expenses of and the income from the
14 practice are distributed in accordance with methods previously
15 determined on an annual basis by members of the group.

16 (7) "Health care entity" means a business entity that provides
17 health care services for the:

18 (a) Testing, diagnosis, or treatment of human disease or
19 dysfunction; or

20 (b) Dispensing of drugs, medical devices, medical appliances, or
21 medical goods for the treatment of human disease or dysfunction.

22 (8) "Health care practitioner" means a person who holds a
23 credential issued by a disciplining authority identified in RCW
24 18.130.040 and provides health care services in the ordinary course of
25 business or practice of a profession.

26 (9) "Health care service" means medical procedures, tests, and
27 services provided to a patient by or through a health care entity.

28 (10) "Hospital" means a hospital as defined in RCW 70.41.020.

29 (11) "Immediate family member" means a health care practitioner's:

30 (a) Spouse;

31 (b) Child;

32 (c) Child's spouse;

33 (d) Parent;

34 (e) Spouse's parent;

35 (f) Sibling; or

36 (g) Sibling's spouse.

37 (12) "In-office ancillary services" means those basic health care
38 services and tests routinely performed in the office of one or more

1 health care practitioners. Except for a radiologist group practice or
2 an office consisting solely of one or more radiologists, "in-office
3 ancillary services" does not include:

- 4 (a) Magnetic resonance imaging services;
- 5 (b) Radiation therapy services; or
- 6 (c) Computer tomography scan services.

7 (13) "Provider-sponsored organization" means an entity that:

8 (a) Is a legal aggregate of providers operating collectively for
9 the purpose of providing health care services to medicare beneficiaries
10 under the federal medicare advantage program;

11 (b) Acts through a licensed entity, such as a partnership,
12 corporation, limited liability company, limited liability partnership,
13 or sole proprietorship, that has authority over the entity's
14 activities; and

15 (c) Provides a substantial proportion of the health care services
16 required to be provided under the federal medicare advantage program
17 directly through providers or affiliated groups of providers.

18 (14) "Refer" means the act of issuing a referral.

19 (15) "Referral" means any act of directing a patient for health
20 care services. "Referral" includes:

21 (a) The forwarding of a patient by one health care practitioner to
22 another health care practitioner or to a health care entity outside the
23 health care practitioner's office or group practice; or

24 (b) The request or establishment by a health care practitioner of
25 a plan of care for the provision of health care services outside the
26 health care practitioner's office or group practice.

27 (16) "Related institution" means an adult family home as defined in
28 RCW 70.128.010, a boarding home as defined in RCW 18.20.020, or a
29 nursing home as defined in RCW 18.51.010.

30 (17) "Secretary" means the secretary of health.

31 NEW SECTION. **Sec. 2.** (1) Except as provided in subsection (4) of
32 this section, a health care practitioner may not refer a patient, or
33 direct an employee of or person under contract with the health care
34 practitioner to refer a patient, to a health care entity:

35 (a) In which the health care practitioner or the practitioner in
36 combination with one or more of the practitioner's immediate family
37 members owns a beneficial interest;

1 (b) In which one or more of the practitioner's immediate family
2 members owns a beneficial interest of three percent or greater; or

3 (c) With which the health care practitioner, one or more of the
4 practitioner's immediate family members, or the practitioner in
5 combination with one or more of the practitioner's immediate family
6 members has a compensation arrangement.

7 (2) A health care entity or a referring health care practitioner
8 may not present or cause to be presented to any individual, third-party
9 payor, or other person a claim, bill, or other demand for payment for
10 health care services provided as a result of a referral prohibited by
11 this chapter.

12 (3) Subsection (1) of this section applies to any arrangement or
13 scheme, including a cross-referral arrangement, that the health care
14 practitioner knows or should know has a principal purpose of assuring
15 indirect referrals that would be in violation of subsection (1) of this
16 section if made directly.

17 (4) The provisions of this section do not apply to:

18 (a) A health care practitioner when treating a member of a health
19 maintenance organization as defined in RCW 48.46.020 if the health care
20 practitioner does not have a beneficial interest in the health care
21 entity;

22 (b) A health care practitioner who refers a patient to another
23 health care practitioner in the same group practice as the referring
24 health care practitioner;

25 (c) A health care practitioner with a beneficial interest in a
26 health care entity who refers a patient to that health care entity for
27 health care services or tests, if the services or tests are personally
28 performed by or under the direct supervision of the referring health
29 care practitioner;

30 (d) A health care practitioner who refers in-office ancillary
31 services or tests that are:

32 (i) Personally furnished by:

33 (A) The referring health care practitioner;

34 (B) A health care practitioner in the same group practice as the
35 referring health care practitioner; or

36 (C) An individual who is employed and personally supervised by the
37 qualified referring health care practitioner or a health care

1 practitioner in the same group practice as the referring health care
2 practitioner;

3 (ii) Provided in the same building where the referring health care
4 practitioner or a health care practitioner in the same group practice
5 as the referring health care practitioner furnishes services; and

6 (iii) Billed by:

7 (A) The health care practitioner performing or supervising the
8 services; or

9 (B) A group practice of which the health care practitioner
10 performing or supervising the services is a member;

11 (e) A health care practitioner who has a beneficial interest in a
12 health care entity if, in accordance with rules adopted by the
13 secretary:

14 (i) The disciplining authority determines that the health care
15 practitioner's beneficial interest is essential to finance the health
16 care entity and provide health care services; and

17 (ii) The disciplining authority determines that the health care
18 entity is needed to ensure appropriate access for the community to the
19 services provided at the health care entity;

20 (f) A health care practitioner employed or affiliated with a
21 hospital, who refers a patient to a health care entity that is owned or
22 controlled by a hospital or under common ownership or control with a
23 hospital if the health care practitioner does not have a direct
24 beneficial interest in the health care entity;

25 (g) A health care practitioner or member of a single specialty
26 group practice, including any person employed or affiliated with a
27 hospital, who has a beneficial interest in a health care entity that is
28 owned or controlled by a hospital or under common ownership or control
29 with a hospital if:

30 (i) The health care practitioner or other member of that single
31 specialty group practice provides the health care services to a patient
32 pursuant to a referral or in accordance with a consultation requested
33 by another health care practitioner who does not have a beneficial
34 interest in the health care entity; or

35 (ii) The health care practitioner or other member of that single
36 specialty group practice referring a patient to the facility, service,
37 or entity personally performs or supervises the health care service or
38 procedure;

1 (h) A health care practitioner with a beneficial interest in, or
2 compensation arrangement with, a hospital or related institution or a
3 facility, service, or other entity that is owned or controlled by a
4 hospital or related institution or under common ownership or control
5 with a hospital or related institution if:

6 (i) The beneficial interest was held or the compensation
7 arrangement was in existence on January 1, 2008; and

8 (ii) Thereafter the beneficial interest or compensation arrangement
9 of the health care practitioner does not increase;

10 (i) A health care practitioner who refers a patient to a dialysis
11 facility, if the patient has been diagnosed with end stage renal
12 disease as defined in the medicare regulations pursuant to the federal
13 social security act;

14 (j) A health care practitioner who refers a patient to a hospital
15 in which the health care practitioner has a beneficial interest if:

16 (i) The health care practitioner is authorized to perform services
17 at the hospital; and

18 (ii) The ownership or investment interest is in the hospital itself
19 and not solely in a subdivision of the hospital; or

20 (k) A health care practitioner when treating an enrollee of a
21 provider-sponsored organization if the health care practitioner is
22 referring enrollees to an affiliated health care provider of the
23 provider-sponsored organization.

24 (5) A health care practitioner exempted from the provisions of this
25 section in accordance with subsection (4) of this section is subject to
26 the disclosure provisions of section 3 of this act.

27 NEW SECTION. **Sec. 3.** (1) Except as provided in subsection (3) of
28 this section, a health care practitioner making a lawful referral shall
29 disclose the existence of the beneficial interest in accordance with
30 the provisions of this section.

31 (2) Prior to referring a patient to a health care entity in which
32 the practitioner, the practitioner's immediate family, or the
33 practitioner in combination with the practitioner's immediate family
34 owns a beneficial interest, the health care practitioner shall:

35 (a) Except if an oral referral is made by telephone, provide the
36 patient with a written statement that:

1 (i) Discloses the existence of the ownership of the beneficial
2 interest or compensation arrangement;

3 (ii) States that the patient may choose to obtain the health care
4 service from another health care entity; and

5 (iii) Requires the patient to acknowledge in writing receipt of the
6 statement;

7 (b) Except if an oral referral is made by telephone, insert in the
8 medical record of the patient a copy of the written acknowledgment;

9 (c) Place on permanent display a written notice that is in a
10 typeface that is large enough to be easily legible to the average
11 person from a distance of eight feet and that is in a location that is
12 plainly visible to the patients of the health care practitioner
13 disclosing all of the health care entities:

14 (i) In which the practitioner, the practitioner's immediate family,
15 or the practitioner in combination with the practitioner's immediate
16 family owns a beneficial interest; and

17 (ii) To which the practitioner refers patients; and

18 (d) Documents in the medical record of the patient that:

19 (i) A valid medical need exists for the referral; and

20 (ii) The practitioner has disclosed the existence of the beneficial
21 interest to the patient.

22 (3) The provisions of this section do not apply to:

23 (a) A health care practitioner when treating a member of a health
24 maintenance organization as defined in RCW 48.46.020 and the health
25 care practitioner does not have a beneficial interest in the health
26 care entity; or

27 (b) A health care practitioner who refers a patient:

28 (i) To another health care practitioner in the same group practice
29 as the referring health care practitioner;

30 (ii) For in-office ancillary services; or

31 (iii) For health care services provided through or by a health care
32 entity owned or controlled by a hospital.

33 (4) A health care practitioner who fails to comply with any
34 provision of this section is guilty of a misdemeanor and on conviction
35 is subject to a fine not exceeding five thousand dollars.

36 NEW SECTION. **Sec. 4.** (1) A health care practitioner shall
37 disclose the name of a referring health care practitioner on each

1 request for payment or bill submitted to a third-party payor, including
2 nonprofit health plans and fiscal intermediaries and carriers, that may
3 be responsible for payment, in whole or in part, of the charges for a
4 health care service, if the health care practitioner knows or has
5 reason to believe:

6 (a) There has been a referral by a health care practitioner; and

7 (b) The referring health care practitioner has a beneficial
8 interest in or compensation arrangement with the health care entity
9 that is prohibited under section 2 of this act.

10 (2) A health care practitioner who knows or should have known of
11 the practitioner's failure to comply with the provisions of this
12 section is subject to disciplinary action by the appropriate
13 disciplining authority.

14 NEW SECTION. **Sec. 5.** (1) If a referring health care practitioner,
15 a health care entity, or other person furnishing health care services
16 collects any amount of money that was billed in violation of section
17 2(2) of this act and the referring health care practitioner, health
18 care entity, or other person knew or should have known of the
19 violation, the referring health care practitioner, health care entity,
20 or other person is jointly and severally liable to the payor for any
21 amounts collected.

22 (2) If a claim, bill, or other demand or request for payment for
23 health care services is denied under RCW 74.09.240 or section 7 or 8 of
24 this act the referring health care practitioner, health care entity, or
25 other person furnishing the health care services may not submit a
26 claim, bill, or other demand or request for payment to the person who
27 received the health care services.

28 NEW SECTION. **Sec. 6.** The failure of a health care practitioner to
29 comply with the provisions of this chapter is considered unprofessional
30 conduct and is subject to disciplinary action under chapter 18.130 RCW
31 by the appropriate disciplining authority under that chapter.

32 NEW SECTION. **Sec. 7.** A new section is added to chapter 48.43 RCW
33 to read as follows:

34 (1) For the purposes of this section, "disciplining authority,"

1 "health care practitioner," "health care entity," and "health care
2 service" have the same meanings as provided in section 1 of this act.

3 (2) A health carrier may seek repayment from a health care
4 practitioner of any moneys paid for any claim, bill, or other demand or
5 request for payment for the health care services that were determined
6 by the appropriate disciplining authority to be furnished as a result
7 of a referral prohibited by section 2 of this act.

8 (3) Every contract between a health carrier and its enrollees or a
9 group of enrollees for the provision of health care services shall
10 include a provision excluding payment of any claim, bill, or other
11 demand or request for payment for health care services determined to be
12 furnished as a result of a referral prohibited by section 2 of this
13 act.

14 (4) A health carrier subject to the provisions of this section
15 shall report to the appropriate disciplining authority any pattern of
16 claims, bills, or other demands or requests for payment submitted for
17 a health care service provided as a result of a referral prohibited by
18 section 2 of this act within thirty days after that health carrier has
19 knowledge of that pattern.

20 (5)(a) Notwithstanding the provisions of this section, a health
21 carrier reimbursing for health care services is not required to audit
22 or investigate any claim, bill, or other demand or request for payment
23 for the purpose of determining whether those services were the result
24 of a prohibited referral.

25 (b) Any audit or investigation of any claim, bill, or other demand
26 or request for payment for the purpose of determining whether those
27 services were the result of the prohibited referral are not grounds to
28 delay payment or waive any requirements for the prompt payment of
29 claims.

30 (6) For any claim, bill, or request for payment that is paid and is
31 subsequently determined to be the result of a prohibited referral, a
32 health carrier may seek a refund of that payment in accordance with the
33 provisions of section 5 of this act.

34 NEW SECTION. **Sec. 8.** A new section is added to chapter 41.05 RCW
35 to read as follows:

36 Each health plan that provides medical insurance offered under this

1 chapter, including plans created by insuring entities, plans not
2 subject to the provisions of Title 48 RCW, and plans created under RCW
3 41.05.140, is subject to the provisions of section 7 of this act.

4 NEW SECTION. **Sec. 9.** A new section is added to chapter 70.47 RCW
5 to read as follows:

6 Each health plan that provides medical insurance offered under this
7 chapter, including plans created by insuring entities, plans not
8 subject to the provisions of Title 48 RCW, and plans created under RCW
9 41.05.140, is subject to the provisions of section 7 of this act.

10 **Sec. 10.** RCW 74.09.240 and 1995 c 319 s 1 are each amended to read
11 as follows:

12 (1) Any person, including any corporation, that solicits or
13 receives any remuneration (including any kickback, bribe, or rebate)
14 directly or indirectly, overtly or covertly, in cash or in kind; (a)
15 In return for referring an individual to a person for the furnishing or
16 arranging for the furnishing of any item or service for which payment
17 may be made in whole or in part under this chapter((~~7~~)); or (b) in
18 return for purchasing, leasing, ordering, or arranging for or
19 recommending purchasing, leasing, or ordering any goods, facility,
20 service, or item for which payment may be made in whole or in part
21 under this chapter, shall be guilty of a class C felony((~~7~~)). However,
22 the fine, if imposed, shall not be in an amount more than twenty-five
23 thousand dollars, except as authorized by RCW 9A.20.030.

24 (2) Any person, including any corporation, that offers or pays any
25 remuneration (including any kickback, bribe, or rebate) directly or
26 indirectly, overtly or covertly, in cash or in kind to any person to
27 induce such person: (a) To refer an individual to a person for the
28 furnishing or arranging for the furnishing of any item or service for
29 which payment may be made, in whole or in part, under this
30 chapter((~~7~~)); or (b) to purchase, lease, order, or arrange for or
31 recommend purchasing, leasing, or ordering any goods, facility,
32 service, or item for which payment may be made in whole or in part
33 under this chapter, shall be guilty of a class C felony((~~7~~)). However,
34 the fine, if imposed, shall not be in an amount more than twenty-five
35 thousand dollars, except as authorized by RCW 9A.20.030.

1 ~~(3)((a) Except as provided in 42 U.S.C. 1395 nn, physicians are~~
2 ~~prohibited from self-referring any client eligible under this chapter~~
3 ~~for the following designated health services to a facility in which the~~
4 ~~physician or an immediate family member has a financial relationship:~~

5 ~~(i) Clinical laboratory services;~~

6 ~~(ii) Physical therapy services;~~

7 ~~(iii) Occupational therapy services;~~

8 ~~(iv) Radiology including magnetic resonance imaging, computerized~~
9 ~~axial tomography, and ultrasound services;~~

10 ~~(v) Durable medical equipment and supplies;~~

11 ~~(vi) Parenteral and enteral nutrients equipment and supplies;~~

12 ~~(vii) Prosthetics, orthotics, and prosthetic devices;~~

13 ~~(viii) Home health services;~~

14 ~~(ix) Outpatient prescription drugs;~~

15 ~~(x) Inpatient and outpatient hospital services;~~

16 ~~(xi) Radiation therapy services and supplies.~~

17 ~~(b) For purposes of this subsection, "financial relationship" means~~
18 ~~the relationship between a physician and an entity that includes~~
19 ~~either:~~

20 ~~(i) An ownership or investment interest; or~~

21 ~~(ii) A compensation arrangement.~~

22 ~~For purposes of this subsection, "compensation arrangement" means~~
23 ~~an arrangement involving remuneration between a physician, or an~~
24 ~~immediate family member of a physician, and an entity.~~

25 ~~(c) The department is authorized to adopt by rule amendments to 42~~
26 ~~U.S.C. 1395 nn enacted after July 23, 1995.~~

27 ~~(d) This section shall not apply in any case covered by a general~~
28 ~~exception specified in 42 U.S.C. Sec. 1395 nn.~~

29 ~~(4))~~ Subsections (1) and (2) of this section shall not apply to:

30 (a) A discount or other reduction in price obtained by a provider
31 of services or other entity under this chapter if the reduction in
32 price is properly disclosed and appropriately reflected in the costs
33 claimed or charges made by the provider or entity under this
34 chapter(~~(τ))~~i and

35 (b) Any amount paid by an employer to an employee (who has a bona
36 fide employment relationship with such employer) for employment in the
37 provision of covered items or services.

1 (~~(5)~~) (4) Subsections (1) and (2) of this section, if applicable
2 to the conduct involved, shall supersede the criminal provisions of
3 chapter 19.68 RCW, but shall not preclude administrative proceedings
4 authorized by chapter 19.68 RCW.

5 NEW SECTION. **Sec. 11.** A new section is added to chapter 74.09 RCW
6 to read as follows:

7 (1) For the purposes of this section, "disciplining authority,"
8 "health care practitioner," "health care entity," and "health care
9 service" have the same meanings as provided in section 1 of this act.

10 (2) The secretary shall seek repayment from a health care
11 practitioner of any moneys paid for any claim, bill, or other demand or
12 request for payment for the health care services that were determined
13 by the appropriate disciplining authority to be furnished as a result
14 of a referral prohibited by section 2 of this act.

15 (3) The secretary shall report to the appropriate disciplining
16 authority any pattern of claims, bills, or other demands or requests
17 for payment submitted for a health care service provided as a result of
18 a referral prohibited by section 2 of this act within thirty days after
19 the secretary has knowledge of that pattern.

20 (4)(a) Notwithstanding the provisions of this section, the
21 secretary is not required to audit or investigate any claim, bill, or
22 other demand or request for payment for the purpose of determining
23 whether those services were the result of a prohibited referral.

24 (b) Any audit or investigation of any claim, bill, or other demand
25 or request for payment for the purpose of determining whether those
26 services were the result of the prohibited referral are not grounds to
27 delay payment or waive any requirements for the prompt payment of
28 claims.

29 (5) For any claim, bill, or request for payment that is paid and is
30 subsequently determined to be the result of a prohibited referral, the
31 secretary shall seek a refund of that payment in accordance with the
32 provisions of section 5 of this act.

33 **Sec. 12.** RCW 74.09.522 and 1997 c 59 s 15 and 1997 c 34 s 1 are
34 each reenacted and amended to read as follows:

35 (1) For the purposes of this section, "managed health care system"
36 means any health care organization, including health care providers,

1 insurers, health care service contractors, health maintenance
2 organizations, health insuring organizations, or any combination
3 thereof, that provides directly or by contract health care services
4 covered under RCW 74.09.520 and rendered by licensed providers, on a
5 prepaid capitated basis and that meets the requirements of section
6 1903(m)(1)(A) of Title XIX of the federal social security act or
7 federal demonstration waivers granted under section 1115(a) of Title XI
8 of the federal social security act.

9 (2) The department of social and health services shall enter into
10 agreements with managed health care systems to provide health care
11 services to recipients of temporary assistance for needy families under
12 the following conditions:

13 (a) Agreements shall be made for at least thirty thousand
14 recipients statewide;

15 (b) Agreements in at least one county shall include enrollment of
16 all recipients of temporary assistance for needy families;

17 (c) To the extent that this provision is consistent with section
18 1903(m) of Title XIX of the federal social security act or federal
19 demonstration waivers granted under section 1115(a) of Title XI of the
20 federal social security act, recipients shall have a choice of systems
21 in which to enroll and shall have the right to terminate their
22 enrollment in a system: PROVIDED, That the department may limit
23 recipient termination of enrollment without cause to the first month of
24 a period of enrollment, which period shall not exceed twelve months:
25 AND PROVIDED FURTHER, That the department shall not restrict a
26 recipient's right to terminate enrollment in a system for good cause as
27 established by the department by rule;

28 (d) To the extent that this provision is consistent with section
29 1903(m) of Title XIX of the federal social security act, participating
30 managed health care systems shall not enroll a disproportionate number
31 of medical assistance recipients within the total numbers of persons
32 served by the managed health care systems, except as authorized by the
33 department under federal demonstration waivers granted under section
34 1115(a) of Title XI of the federal social security act;

35 (e) In negotiating with managed health care systems the department
36 shall adopt a uniform procedure to negotiate and enter into contractual
37 arrangements, including standards regarding the quality of services to
38 be provided; and financial integrity of the responding system;

1 (f) The department shall seek waivers from federal requirements as
2 necessary to implement this chapter;

3 (g) The department shall, wherever possible, enter into prepaid
4 capitation contracts that include inpatient care. However, if this is
5 not possible or feasible, the department may enter into prepaid
6 capitation contracts that do not include inpatient care;

7 (h) The department shall define those circumstances under which a
8 managed health care system is responsible for out-of-plan services and
9 assure that recipients shall not be charged for such services; and

10 (i) Nothing in this section prevents the department from entering
11 into similar agreements for other groups of people eligible to receive
12 services under this chapter.

13 (3) The department shall ensure that publicly supported community
14 health centers and providers in rural areas, who show serious intent
15 and apparent capability to participate as managed health care systems
16 are seriously considered as contractors. The department shall
17 coordinate its managed care activities with activities under chapter
18 70.47 RCW.

19 (4) The department shall work jointly with the state of Oregon and
20 other states in this geographical region in order to develop
21 recommendations to be presented to the appropriate federal agencies and
22 the United States congress for improving health care of the poor, while
23 controlling related costs.

24 (5) The legislature finds that competition in the managed health
25 care marketplace is enhanced, in the long term, by the existence of a
26 large number of managed health care system options for medicaid
27 clients. In a managed care delivery system, whose goal is to focus on
28 prevention, primary care, and improved enrollee health status,
29 continuity in care relationships is of substantial importance, and
30 disruption to clients and health care providers should be minimized.
31 To help ensure these goals are met, the following principles shall
32 guide the department in its healthy options managed health care
33 purchasing efforts:

34 (a) All managed health care systems should have an opportunity to
35 contract with the department to the extent that minimum contracting
36 requirements defined by the department are met, at payment rates that
37 enable the department to operate as far below appropriated spending

1 levels as possible, consistent with the principles established in this
2 section.

3 (b) Managed health care systems should compete for the award of
4 contracts and assignment of medicaid beneficiaries who do not
5 voluntarily select a contracting system, based upon:

6 (i) Demonstrated commitment to or experience in serving low-income
7 populations;

8 (ii) Quality of services provided to enrollees;

9 (iii) Accessibility, including appropriate utilization, of services
10 offered to enrollees;

11 (iv) Demonstrated capability to perform contracted services,
12 including ability to supply an adequate provider network;

13 (v) Payment rates; and

14 (vi) The ability to meet other specifically defined contract
15 requirements established by the department, including consideration of
16 past and current performance and participation in other state or
17 federal health programs as a contractor.

18 (c) Consideration should be given to using multiple year
19 contracting periods.

20 (d) Quality, accessibility, and demonstrated commitment to serving
21 low-income populations shall be given significant weight in the
22 contracting, evaluation, and assignment process.

23 (e) All contractors that are regulated health carriers must meet
24 state minimum net worth requirements as defined in applicable state
25 laws. The department shall adopt rules establishing the minimum net
26 worth requirements for contractors that are not regulated health
27 carriers. This subsection does not limit the authority of the
28 department to take action under a contract upon finding that a
29 contractor's financial status seriously jeopardizes the contractor's
30 ability to meet its contract obligations.

31 (f) Procedures for resolution of disputes between the department
32 and contract bidders or the department and contracting carriers related
33 to the award of, or failure to award, a managed care contract must be
34 clearly set out in the procurement document. In designing such
35 procedures, the department shall give strong consideration to the
36 negotiation and dispute resolution processes used by the Washington
37 state health care authority in its managed health care contracting
38 activities.

1 (6) The department may apply the principles set forth in subsection
2 (5) of this section to its managed health care purchasing efforts on
3 behalf of clients receiving supplemental security income benefits to
4 the extent appropriate.

5 (7) Each managed health care system that provides health care
6 services under this chapter is subject to the provisions of section 7
7 of this act.

8 NEW SECTION. **Sec. 13.** Sections 1 through 6 of this act constitute
9 a new chapter in Title 18 RCW.

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