

# Livestock Identification Program

# 2023

# Annual Report to the Legislature

*As required by RCW 16.57.460*



Washington  
State Department of  
Agriculture

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# 2023 Annual Report to the Legislature

## Livestock Identification Program

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### Background

The Washington State Department of Agriculture (WSDA) Livestock Identification Program is charged with providing asset protection and theft deterrence for the livestock industry in Washington State. We inspect cattle for brands, electronic official individual identification, or other proof of ownership at five points. These include:

- Change of ownership.
- When consigned to a licensed public livestock market.
- When delivered to a U.S. Department of Agriculture (USDA) inspected slaughter facility.
- Upon entry or re-entry to a licensed certified feedlot.
- Prior to leaving the state.

We also inspect horses for brands or other proof of ownership when being moved out of state, offered for sale at any public livestock market, and offered for sale at a special sale or special open consignment horse sale. Surveillance and inspections at these points protect livestock assets and prevent theft. In addition, we register livestock brands and license certified feedlots and public livestock markets. We are funded entirely through agricultural local funds from licensing, inspection, and brand registration fees. In addition, the program shares 840 RFID tag data with the WSDA's Animal Disease Traceability program when the Electronic Cattle Transaction Reporting System (ECTR) is utilized by producers for change of ownership and out of state movement or when brand inspectors capture and record the 840 RFID tag numbers during inspections.

In 2018, the program faced a significant budget shortfall due to fewer brands being recorded, increased administrative and business costs, and declining program revenues. Legislators intended to restore financial solvency to the program with Engrossed Senate Substitute Bill (ESSB) 5959 that took effect on July 28, 2019. The bill increased membership of the Livestock Identification Advisory Committee, modified livestock inspection fees, allowed field livestock inspectors to perform inspections, and expanded the electronic cattle transaction reporting system to all cattle. The bill also included a sunset date of July 1, 2023 for the Livestock Advisory Committee, the fee schedule, and the requirement to provide this livestock inspection program report. This sunset date was extended to July 1, 2024 in the 2022 legislative session.

This report covers the period fiscal year 2023 from July 1, 2022 through June 30, 2023.

## Program Budget

In fiscal year 2023, the program's beginning fund balance was \$788,915. We collected \$1,746,133 in revenue and expended \$1,815,661 leaving a fund balance of \$719,385. This is \$446,400 above the program's two-month operating reserve recommended by the Office of Financial Management.

The program's two primary sources of revenue are livestock inspection fees and brand recording fees. Washington brands are recorded for four years. Historically, brand registration revenue every four years maintained a positive fund balance if the base revenue from livestock inspection fees fell short of the program's expenditures in a fiscal year. In December 2019, the program initiated a two-year staggered brand renewal cycle, so we would receive half the revenue from brand registrations every two years instead of one large sum every four years.

Based on historic trends, we anticipate a relatively stable number of overall livestock inspections and number of livestock to be inspected in the future unless there is a strategic shift in the livestock industry in Washington. Given this information, we do not project any increase in revenue in the future. However, we do expect an increase in expenditures due to increased costs for salaries and benefits, goods and services and increased agency overhead costs.

Detailed projections can be found at Enclosure 1.

## REVENUE

In fiscal year 2023, we collected \$1,722,548 in revenue from inspection fees, license fees, brand recordings, Electronic Cattle Transaction Reporting (ECTR) fees and Washington State Beef Commission. This was \$72,444 under revenue from fiscal year 2022. It is important to note that fiscal year 2022 was a brand renewal year. As a result, we received \$463,773 more in brand revenue last year compared to this year which accounts for the majority of the variance above.

Our livestock inspectors collect approximately one third of all the beef checkoff fees on behalf of the Washington State Beef Commission and we receive \$0.075 cents per head in reimbursement for collecting those fees. We also collect the Animal Disease Traceability (ADT) program fee and we receive reimbursement in kind in the form of supplies and equipment. The ADT program also provides 10% of the salary and benefits to our fiscal specialist 1 as reimbursement for the collection and disbursement of those fees to the ADT program. This year, the ADT program provided our program with \$37,966 in support, including \$18,532 in salaries and benefits and \$19,434 in supplies and equipment.

The program received an increase in interest this past year. The interest is calculated based on all local accounts and their fund balances, and the secured interest rate by the Department of Treasury.

The reconciliation section on the revenue chart reflects inspections that were completed by the program and the money has not been yet received. There is a delay when payments get mailed into Olympia and processed through WSDA's financial program. The revenue balance will not always

match what the programs actuals are, but the program is tracking all money owed to the program and is reconciling those unpaid inspections monthly.

Program Revenue	FY 2022	FY 2023	Difference
Livestock inspections and licensing fees	\$1,656,503	\$1,584,059	(\$72,444)
Brand recording fees	\$409,494	\$40,000	(\$369,494)
Estray transfer	\$68,216	\$57,106	(\$11,110)
Electronic Cattle Transaction Reporting (ECTR) system	\$23,066	\$13,584	(\$9,482)
Veterinarian and private field livestock inspector certification	\$3,480	\$3,120	(\$360)
Enforcement Violations	\$0	\$0	\$0
Washington State Beef Commission	\$22,492	\$24,679	\$2,187
Interest on fund balance	\$3,903	\$27,837	\$23,934
<b>Reconciliation with Fiscal</b>	<b>\$27,059</b>	<b>(\$4,252)</b>	
<b>TOTAL REVENUE</b>	<b>\$2,209,906</b>	<b>\$1,746,133</b>	<b>(\$463,773)</b>

## Livestock Inspections

In fiscal year 2023, we inspected 693,673 cattle and horses and assessed 391,394 cattle handled through certified feedlots for a total of 1,085,067 livestock. This was 64,002 more animals than the previous year. Field cattle were the largest segment, comprising 39% followed by certified feedlot assessments at 36%. Public Livestock Markets accounted for 20.8%, USDA inspected slaughter facilities 2%, ECTR 1.3%, special sales 0.5%, and horses 0.4%.

Livestock Inspections and Assessments	FY 2022	FY 2023	Difference
Field Cattle	355,026	422,765	67,998
Public Livestock Markets	227,356	225,729	(1,627)
USDA Inspected Slaughter Facilities	25,946	22,282	(3,664)
Special Sales	13,142	4,942	(8,200)
Electronic Cattle Transaction Reporting (ECTR)	15,966	13,512	(2,454)
Horses	2,907	4,443	1,536
<b>TOTAL LIVESTOCK INSPECTED</b>	<b>642,592</b>	<b>693,673</b>	<b>51,081</b>
Certified Feedlot Assessments	379,058	391,394	12,336
<b>TOTAL LIVESTOCK</b>	<b>1,021,650</b>	<b>1,085,067</b>	<b>64,002</b>

## Livestock Inspection Fees

The program has a two-tiered fee structure for a large majority of cattle inspections. We charge \$1.21 per head for “identified” (ID) cattle and \$4.00 per head for “non-identified” (NON-ID). These fees have been in place since July 2019 when ESSB 5959 took effect. ID cattle are those that bear a brand recorded to the owner or have an official electronic 840 series RFID tag. NON-ID cattle are everything else. Either they are not branded, they bear a brand not recorded to the owner, or they do not have an official electronic 840 RFID tag. These fees are charged for all cattle inspections except those cattle inspected at a USDA inspected slaughter facility with a daily slaughter capacity of less than 500 head per day. For those inspections, we charge \$4.40 per head regardless of whether the animal is ID or NON-ID. Until 2019, the proportion of ID cattle to NON ID cattle has been 55 % and 45% respectively. Since the implementation of ESSB 5959, the proportion of ID vs. NON-ID cattle has shifted dramatically. In 2023, the percentage moved to 79% ID vs. 21% NON-ID. In addition to inspection fees, we charge a \$20 call out fee per trip, or \$20 per inspector per day at public livestock markets and slaughter facilities.

## Field Cattle Inspections

We characterize a number of different inspection types for cattle as field inspections. These include private treaty change of ownerships; out-of-state movements; pasture movements; receiving stations; inventory/certified feedlot entry; annual inspections and lifetime inspections. WSDA livestock inspectors plus certified veterinarians and private field livestock inspectors are all able to complete field cattle inspections. In fiscal year 2023, we inspected 422,765 field cattle, which is 67,998 more than the previous year. 87% were ID and 13% were NON-ID. Certified veterinarians and private field livestock inspectors accounted for 15,318 (3.6%) of these animals.

We collected \$670,142 from inspection fees and \$65,447 from call out fees, totaling \$735,589 in revenue. Certified veterinarians and private field livestock inspectors accounted for \$27,744 (3.7%) of this revenue.

Field Cattle Inspections	Number of Cattle	Inspection Fees	Callout Fees	Total Revenue
WSDA Livestock Inspectors	407,447	\$648,549	\$59,296	\$707,844
Certified Veterinarians and Private Field Livestock Inspectors	15,318	\$21,593	\$6,151	\$27,744
<b>TOTAL</b>	<b>422,765</b>	<b>\$670,142</b>	<b>\$65,447</b>	<b>\$735,589</b>

## **Public Livestock Markets**

There are seven licensed public livestock markets in Washington, however only six actively sell cattle and horses. We also inspect cattle at two markets in neighboring states. Washington has an agreement with Idaho and Oregon to inspect Washington cattle that are delivered to public livestock markets in Lewiston, Idaho and Hermiston, Oregon. When Washington cattle are shipped directly to these two out-of-state markets, our inspectors will inspect the cattle upon arrival and the producer is not required to get an out-of-state movement inspection prior to leaving the state. We include these two out-of-state markets in our public livestock market statistics. We inspected 225,729 cattle and 396 horses during approved public livestock market sale days. This is 2,511 head less than the previous year. This year, 65% of the cattle were ID and 35% were NON-ID at markets. We received \$497,346 in inspection fees, \$17,960 in call out fees, and \$3,135 in annual licensing fees, totaling \$518,441 in revenue.

## **USDA Inspected Slaughter Facilities**

We inspected 22,282 cattle at Washington slaughter facilities where the United State Department of Agriculture maintains a meat inspection program. This is 3,664 head less than the previous year. We collected \$73,501 in inspection fees and \$18,820 from call out fees, totaling \$92,321 in revenue. The inspection fees at slaughter facilities are linked to the daily kill capacity of the facility. If the daily capacity of the facility is no more than 500 head (small slaughter), then the inspection fee is \$4.40 per head. If the daily capacity is more than 500 head (large slaughter) then the ID and NON-ID rates apply. There were 9,884 cattle inspected at small slaughter facilities and 12,398 cattle at large slaughter facilities. Of those inspected at large slaughter, 54% were ID and 46% were NON-ID. Livestock inspections are required at USDA inspected slaughter facilities except when the cattle are accompanied by an inspection certificate or when they originate from a certified feedlot. Historically, we would inspect over 120,000 cattle per year at slaughter facilities. This is not to say that these slaughter facilities are processing fewer cattle, but we are conducting fewer livestock inspections at these facilities due to more cattle moving through the certified feedlot program.

## **Special Sales**

Special sales includes all sales for youth organizations, individuals and livestock associations. It includes those cattle sold by public livestock markets not on their assigned sale days. We inspected 4,942 cattle and 1,571 horses at special sales in 2023. This year, 59% of the cattle were ID and 34% were NON-ID. We received \$18,081 from inspection fees and \$1,200 from call out fees, totaling \$19,281 in revenue.

## Electronic Cattle Transaction Reporting (ECTR)

The ECTR system is an inexpensive, electronic and convenient alternative to in-person brand inspection. ECTR offers Washington ranchers and dairy producers an alternative way to meet brand inspection requirements through self-reporting of cattle sales and out-of-state cattle movement.

ECTR meets the critical dual objectives of both livestock identification and animal disease traceability by electronically capturing proof of ownership, registered brand recordings, and official individual identification. All cattle producers who use ECTR are required to apply official electronic 840 series RFID tags to their cattle in order to use the system.

In November of 2019 when ECTR was re-tooled to meet statutory requirements, the program launched a promotion for new users. Producers who registered for ECTR were eligible for free official RFID tags:

- 40 tags and one RFID tag applicator for producers with herds of 50 head or less.
- 100 tags and one RFID tag applicator for producers with herds of more than 50 head.

To make the ECTR system even more affordable, the program launched an additional promotion in June of 2021 for current users that renew their license. Current users that choose to renew their ECTR license will receive additional free 840 RFID tags. The number of tags awarded will be based on the volume of cattle the user recorded in ECTR the year prior. For example, if users recorded 100 head of cattle last year in ECTR, users will receive 100 tags.

In 2022, WSDA received a petition for rulemaking from the WSDA's Livestock Identification Advisory Committee to amend chapter 16-610 of the Washington Administrative Code to reduce the ECTR per head fee. After an analysis was completed, it was determined that the ECTR per head fee would be reduced to \$0.80 per head. WSDA conducted rulemaking and reduced the ECTR fee as well as amended the rule to clarify the requirement that sellers using ECTR must provide proof of ownership by describing how the seller must provide that documentation. The changes went into effect on July 4, 2022.

In fiscal year 2023, we had 82 registered users, and 821 transactions involving 13,512 cattle. 11,640 head of cattle left Washington on an ECTR certificate while 1,872 head of cattle were in-state changes of ownership. One registered user represents 63% of cattle recorded in ECTR, this is a drastic change from last year when the same producer represented 87% of cattle recorded in ECTR. Revenue from ECTR registrations and transactions in fiscal year 2023 totaled \$13,584.

## Field Horse Inspections

We inspected 2,476 horses during field inspections, which includes change of ownerships, out-of-state movements, horse annual inspections, horse lifetime inspections, one-way group inspections, annual group inspections and receiving stations. Horses sold at public livestock markets and special sales are included with those sections above.

Collectively, WSDA livestock inspectors along with certified veterinarians and private field livestock inspectors received \$67,935 in inspection fees and \$18,419 in call out fees, totaling \$86,354 in revenue. Certified inspectors accounted for 42% of all field horses inspected and 45% of the revenue collected.

Field Horse Inspections	Number of Horses	Inspection Fees	Callout Fees	Total Revenue
WSDA Livestock Inspectors	1,433	\$37,774	\$10,044	\$47,818
Certified Veterinarians and Private Field Livestock Inspectors	1,043	\$30,161	\$8,375	\$38,536
<b>TOTAL</b>	<b>2,476</b>	<b>\$67,935</b>	<b>\$18,419</b>	<b>\$86,354</b>

## Certified Feedlots

We assessed 391,394 cattle handled through certified feedlots. This is 12,336 more cattle than the previous year. We received \$109,590 in assessment fees, \$6,545 in annual licensing fees and \$873 in call out fees, totaling \$117,008 in revenue. As noted above, cattle that are handled through a certified feedlot do not receive a livestock inspection when they are delivered to a Washington USDA inspected slaughter facility. Instead, we conduct monthly audits and assess \$.28 per head of cattle handled through the feedlot. Fiscal year 2023 there were 10 certified feedlots. Certified feedlots are required to provide a monthly report to the program of the number of cattle received, the number of cattle on feed, and the number of cattle shipped out of the feedlot along with a copy of all livestock inspection certificates for the cattle received in the feedlot for the month.

## Brand Recording

Washington brands are recorded for four years. The fee to record a brand is \$132. There are currently 5,894 active brands. In fiscal year 2023, we recorded 272 new brands, renewed 35 Brands, and put 3 brands into the Heritage program. We completed 47 transfers, 12 of those were legacy brand transfers. Total brand recording revenue for fiscal year 2023 was \$40,000. The program initiated a two-year staggered brand renewal cycle in 2019 pursuant to ESSB 5959. Half of the total number of brands will be renewed in December 2023 and will be eligible for renewal again in December 2027.



## EXPENDITURES

Total program expenditures were \$1,815,661. This is \$59,815 more than the previous year. Employee salaries and benefits make up the largest portion of expenses at 68%, followed by Agency Operations Support at 17%, Travel and Motor Pool at 9%, Goods and Services at 5%, and 1% from Grants, client services, professional service contracts, capital outlays and interagency reimbursements. The program had 17 staff in fiscal year 2023, this included 14 brand inspectors geographically located throughout Washington, three brand inspector supervisors and three staff at the agency headquarters in Olympia.

Expenditures	FY2022	FY 2023	Difference
Salaries and benefits	\$1,130,382	\$1,229,966	\$99,584
Goods and services	\$143,268	\$97,253	(\$46,015)
Travel and motor pool	\$158,817	\$164,609	\$5,792
Grants, client services, professional service contracts, capital outlays, and interagency reimbursements	\$22,045	\$22,501	\$456
<b>Subtotal Program Expenditures</b>	<b>\$1,454,512</b>	<b>\$1,514,329</b>	<b>\$59,817</b>
Agency Operations Support	\$301,334	\$301,332	(\$2)
<b>TOTAL EXPENDITURES</b>	<b>\$1,755,846</b>	<b>\$1,815,661</b>	<b>\$59,815</b>

## Certified Veterinarians and Private Field Livestock Inspectors

The certified veterinarian program began in 1998 and allows accredited veterinarians to be trained by the agency and conduct livestock inspections on behalf of the WSDA director. Recent legislation expanded this program and allows the director to enter into agreements with private field livestock inspectors. These private individuals receive the same training as veterinarians and may conduct change of ownership, out of state movement, annual, and lifetime inspections for field livestock. By rule, inspectors must recertify every three years. We conduct training 11 times per year (every month except December). This year, all training sessions were held online.

There are currently 108 people certified to conduct livestock inspections on behalf of the director – 74 certified veterinarians and 34 private field livestock inspectors. With only 14 WSDA inspectors and over 100 certified inspectors, these inspectors serve a vital role in the livestock identification program. They are often able to provide inspections for customers when or where there may not be a WSDA livestock inspector available. This year, certified inspectors accounted for 42% of all field horses inspected, 3.7% of field cattle and collected \$66,280 in revenue.

In 2022, WSDA received a petition for rulemaking from the WSDA's Livestock Identification Advisory Committee to amend chapter 16-610 of the Washington Administrative Code to allow veterinarians and private field livestock inspectors certified by the department to conduct inspections at public

livestock markets, certified feedlots, slaughter facilities, or special sales. WSDA conducted rulemaking and veterinarians and private field inspectors certified by the department are allowed to conduct inspections at the facilities noted above when WSDA has provided those facilities in writing notification that WSDA livestock inspectors are not available. The changes went into effect on July 4, 2022.

## **Livestock Identification Advisory Committee**

The livestock identification advisory committee is comprised of 12 members. There are two seats each for six industry segments: beef producers, dairy producers, cattle feeders, public livestock market owners, meat processors, and horse producers. As of June 30, 2023, the Committee had eight members seated. There were vacancies in the following positions: one livestock market owner, one dairy producer, and two meat processors.

The program submitted an industry article to the following organizations on March 14, 2023, soliciting nominations: Washington Dairy Federation, Washington Cattlemen's Association, Cattle Producers of Washington, Washington Cattle Feeders, Washington State University Extension, and Washington State Veterinary Medical Association.

The program solicited nominations for the vacant positions by sending correspondence out on February 7, 2023, and April 10, 2023, to organizations that represent those groups. The program sent correspondence of the vacancies to active Committee members on April 10, 2023.

The committee must meet at least twice a year. The committee shall meet at the call of the director, chair, or a majority of the committee. The committee held one meeting, initiated by the program, on April 27, 2023, online via Microsoft Teams. The program did communicate with committee members several times within the year on ECTR legislative report, livestock identification legislative report, program rulemaking efforts, and committee vacancies.

### **CURRENT COMMITTEE MEMBERS**

- Position 1 - Beef Producer – Neil Kayser
- Position 2 – Beef Producer – Danny DeFranco
- Position 3 – Public Livestock Market Owner - Vacant
- Position 4 – Public Livestock Market Owner - Brenda Balmelli
- Position 5 – Horse Producer - Brandon Meeks
- Position 6 – Horse Producer - Steve Tomson
- Position 7 – Dairy Producer – Vacant as of 8/2023
- Position 8 – Dairy Producer - Vacant
- Position 9 – Cattle Feeder – Jason Small
- Position 10 – Cattle Feeder - Clint Carl
- Position 11 – Meat Processor - Vacant
- Position 12 – Meat Processor - Vacant

## Recommendations

In accordance with RCW 16.57.460, this report must include any recommendations for making the program more efficient, improving the program, or modifying livestock inspection fees to cover the costs of the program. The report must also address the financial status of the program, including whether there is a need to review fees so that the program continues to be supported by fees.

Engrossed Senate Substitute Bill (ESSB) 5959 that took effect on July 28, 2019 included a sunset date of July 1, 2023 for the Livestock Advisory Committee, the fee schedule, and the requirement to provide this livestock inspection program report. This sunset date was extended to July 1, 2026 in the 2023 legislative session. We recommend the legislature remove or extend the sunset clause prior to January 1, 2026. If this sunset clause is not extended or removed, the program fees will revert back to what they were in 2019.

Other alternatives to reducing expenditures but keeping the current service level may include increasing the use of private field inspectors or certified veterinarians and increasing the use of the Electronic Cattle Transaction Reporting system.

We recommend exploring options to reduce costs at public livestock markets. One idea may be to shift clerking responsibilities to market staff or to private field inspectors or certified veterinarians. This would reduce inspector time at markets, and may reduce expenditures. It is unknown if the time savings at the markets would be shifted to additional work elsewhere. Additionally, placing set hours that inspectors would be at public livestock markets may merit exploration.

We recommend reviewing the infraction penalty fees. In many instances, it is less expensive to receive an infraction penalty fee than to have a brand inspection. As an example, the penalty for selling animals without a required brand inspection is \$100 for the first offense. A producer could sell 25 unbranded animals to their neighbor without a brand inspection and the penalty for that infraction would cost less than a brand inspection. In order to operate as a legitimate regulatory body, the program needs to have penalty fees set to an appropriate level where the risk is greater than the reward.

This report was reviewed with the advisory board on October 19, 2023.

**Sub Fund 361 Livestock ID**

**Projected Fund Balance 2023-25 Biennium**

	Actual		Projection										FY TOTAL
	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	
Beginning Fund Balance	719,384	718,582	713,406	713,959	755,531	858,120	949,969	1,028,361	949,300	976,990	962,917	938,646	
Revenue (projection based on prior biennium actuals)													
Revenue	137,033	135,904	172,071	213,065	148,631	137,508	124,136	91,583	198,415	156,615	146,661	185,157	1,846,779
Brand Recording/Renewal (Fee Type 3106,3123)					125,000	125,000	125,000						375,000
Interest	-	3,053	1,502	1,526	1,978	2,360	2,370	2,566	2,485	2,669	2,671	3,084	26,264
<b>Total Revenue</b>	<b>137,033</b>	<b>138,957</b>	<b>173,573</b>	<b>214,591</b>	<b>275,609</b>	<b>264,868</b>	<b>251,506</b>	<b>94,149</b>	<b>200,900</b>	<b>159,284</b>	<b>149,332</b>	<b>188,241</b>	<b>2,248,044</b>
Expenditures (based on allotment)													
46610 - LID	104,912	111,973	140,746	140,746	140,746	140,746	140,841	140,937	140,937	141,084	141,330	141,523	1,626,521
46620- Impound	-	-	-	-	-	-	-	-	-	-	-	-	-
46690 - LID Admin	7,812	7,050	7,162	7,162	7,162	7,162	7,162	7,162	7,162	7,162	7,162	7,242	86,562
Agency Ops Support	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	301,334
<b>Total Expenditures</b>	<b>137,835</b>	<b>144,134</b>	<b>173,019</b>	<b>173,019</b>	<b>173,019</b>	<b>173,019</b>	<b>173,114</b>	<b>173,210</b>	<b>173,210</b>	<b>173,357</b>	<b>173,603</b>	<b>173,876</b>	<b>2,014,417</b>
Excess of Revenues over (under) Expenditures	(802)	(5,177)	554	41,571	102,590	91,849	78,392	(79,061)	27,690	(14,073)	(24,271)	14,365	233,627
<b>Ending Fund Balance</b>	<b>718,582</b>	<b>713,406</b>	<b>713,959</b>	<b>755,531</b>	<b>858,120</b>	<b>949,969</b>	<b>1,028,361</b>	<b>949,300</b>	<b>976,990</b>	<b>962,917</b>	<b>938,646</b>	<b>953,011</b>	
FTEs	14.58	16.60	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00

	Projection												FY TOTAL	BIENNIAL TOTAL
	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25		
Beginning Fund Balance	953,011	897,104	845,965	837,483	875,020	848,574	801,388	750,840	667,935	686,782	669,012	641,289		
Revenue														
Revenue (projection based on prior biennium actuals)	120,948	122,663	172,071	213,065	148,631	137,508	124,136	91,583	198,415	156,615	146,661	185,157	1,817,453	3,664,232
Brand Recording/Renewal (Fee Type 3106,3123)													-	375,000
Interest	-	3,053	1,502	1,526	1,978	2,360	2,370	2,566	2,485	2,669	2,671	3,084	26,264	26,264
<b>Total Revenue</b>	<b>120,948</b>	<b>125,716</b>	<b>173,573</b>	<b>214,591</b>	<b>150,609</b>	<b>139,868</b>	<b>126,506</b>	<b>94,149</b>	<b>200,900</b>	<b>159,284</b>	<b>149,332</b>	<b>188,241</b>	<b>1,843,717</b>	<b>4,065,497</b>
Expenditures (based on allotment)														
46610 - LID	144,426	144,426	149,625	144,625	144,625	154,625	144,625	144,625	149,625	144,625	144,625	154,722	1,765,199	3,391,720
46620- Impound	-	-	-	-	-	-	-	-	-	-	-	-	-	-
46690 - LID Admin	7,318	7,318	7,318	7,318	7,318	7,318	7,318	7,318	7,318	7,318	7,318	7,359	87,857	174,419
Agency Ops Support	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	25,111	301,334	602,668
<b>Total Expenditures</b>	<b>176,855</b>	<b>176,855</b>	<b>182,054</b>	<b>177,054</b>	<b>177,054</b>	<b>187,054</b>	<b>177,054</b>	<b>177,054</b>	<b>182,054</b>	<b>177,054</b>	<b>177,054</b>	<b>187,192</b>	<b>2,154,390</b>	<b>4,168,807</b>
Excess of Revenues over (under) Expenditures	(55,907)	(51,139)	(8,481)	37,536	(26,445)	(47,186)	(50,548)	(82,905)	18,846	(17,770)	(27,722)	1,049	(310,673)	(77,046)
<b>Ending Fund Balance</b>	<b>897,104</b>	<b>845,965</b>	<b>837,483</b>	<b>875,020</b>	<b>848,574</b>	<b>801,388</b>	<b>750,840</b>	<b>667,935</b>	<b>686,782</b>	<b>669,012</b>	<b>641,289</b>	<b>642,338</b>		
FTEs	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00

**Estimated 2 months of operating costs 347,401**

Salaries/Benefits Increase: 3% All other Expenditures increase: 1%

Salaries/Benefits represent % of total expenditures: 75%  
 Salaries increase 2% each fiscal year- All other expenditure increase 1%.

Brand Renewals of \$637,790 in Dec 2023 based on 6% historical decrease in renewals every four years.

**Sub Fund 361 Livestock ID**

**Projected Fund Balance 2025-27 Biennium**

Projection													FY TOTAL
Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26		
Beginning Fund Balance	642,338	583,524	529,479	518,000	552,626	644,521	715,499	783,291	697,476	713,325	692,645	662,012	
Revenue (projection based on prior biennium actuals)													
Revenue	120,948	122,663	172,071	213,065	148,631	137,508	124,136	91,583	198,415	156,615	146,661	185,157	1,817,453
Brand Recording/Renewal (Fee Type 3106,3123)					121,250	121,250	121,250						363,750
Interest	-	3,053	1,502	1,526	1,978	2,360	2,370	2,566	2,485	2,669	2,671	3,084	26,264
Total Revenue	120,948	125,716	173,573	214,591	271,859	261,118	247,756	94,149	200,900	159,284	149,332	188,241	2,207,467
Expenditures (based on June projection plus 2% sal/ben, 1% other)													
46610 - LID	146,953	146,953	152,243	147,156	147,156	157,331	147,156	147,156	152,243	147,156	147,156	157,430	1,796,090
46620- Impound	-	-	-	-	-	-	-	-	-	-	-	-	-
46690 - LID Admin	7,446	7,446	7,446	7,446	7,446	7,446	7,446	7,446	7,446	7,446	7,446	7,488	89,394
Agency Ops Support	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	304,347
Total Expenditures	179,762	179,762	185,052	179,964	179,964	190,139	179,964	179,964	185,052	179,964	179,964	190,280	2,189,832
Excess of Revenues over (under) Expenditures	(58,814)	(54,046)	(11,479)	34,626	91,895	70,978	67,792	(85,815)	15,849	(20,680)	(30,632)	(2,039)	17,635
<b>Ending Fund Balance</b>	<b>583,524</b>	<b>529,479</b>	<b>518,000</b>	<b>552,626</b>	<b>644,521</b>	<b>715,499</b>	<b>783,291</b>	<b>697,476</b>	<b>713,325</b>	<b>692,645</b>	<b>662,012</b>	<b>659,973</b>	
FTEs	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00

Projection (SUNSET REMOVED)													FY TOTAL	BIENNIAL TOTAL
Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	Jan-27	Feb-27	Mar-27	Apr-27	May-27	Jun-27			
Beginning Fund Balance	659,973	551,685	448,164	387,117	372,265	293,431	193,503	90,566	(44,727)	(78,446)	(148,604)	(228,715)		
Revenue														
Revenue (projection based on prior biennium actuals)	74,175	75,890	125,298	166,292	101,858	90,735	77,363	44,810	151,642	109,842	99,888	138,384	1,256,177	3,073,630
Brand Recording/Renewal (Fee Type 3106,3123)													-	363,750
Interest	-	3,053	1,502	1,526	1,978	2,360	2,370	2,566	2,485	2,669	2,671	3,084	26,264	26,264
Total Revenue	74,175	78,943	126,800	167,818	103,836	93,095	79,733	47,376	154,127	112,511	102,559	141,468	1,282,441	3,463,644
Expenditures (based on June projection plus 2% sal/ben, 1% other)														
46610 - LID	149,525	149,525	154,908	149,731	149,731	160,084	149,731	149,731	154,908	149,731	149,731	160,185	1,827,522	3,623,612
46620- Impound	-	-	-	-	-	-	-	-	-	-	-	-	-	-
46690 - LID Admin	7,576	7,576	7,576	7,576	7,576	7,576	7,576	7,576	7,576	7,576	7,576	7,619	90,959	180,353
Agency Ops Support	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	25,362	304,347	608,695
Total Expenditures	182,464	182,464	187,846	182,670	182,670	193,023	182,670	182,670	187,846	182,670	182,670	193,166	2,222,828	4,412,660
Excess of Revenues over (under) Expenditures	(108,289)	(103,521)	(61,047)	(14,852)	(78,834)	(99,928)	(102,937)	(135,293)	(33,719)	(70,159)	(80,111)	(51,698)	(940,387)	(922,751)
<b>Ending Fund Balance</b>	<b>551,685</b>	<b>448,164</b>	<b>387,117</b>	<b>372,265</b>	<b>293,431</b>	<b>193,503</b>	<b>90,566</b>	<b>(44,727)</b>	<b>(78,446)</b>	<b>(148,604)</b>	<b>(228,715)</b>	<b>(280,413)</b>		
FTEs	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00

**Estimated 2 months of operating costs 367,722**

Salaries/Benefits Increase: 2% All other Expenditures increase: 1%

Salaries/Benefits represent % of total expenditures: 75%  
 Salaries increase 2% each fiscal year- All other expenditure increase 1%.